# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 10-Q

# Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended September 30, 2009 Commission File No. 1-13653

# AMERICAN FINANCIAL GROUP, INC.

Incorporated under the Laws of Ohio

IRS Employer I.D. No. 31-1544320

One East Fourth Street, Cincinnati, Ohio 45202 (513) 579-2121

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes \_\_\_\_ No \_\_\_\_

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company:

Large Accelerated Filer <u>X</u> Accelerated Filer Non-Accelerated Filer Smaller Reporting Company \_\_\_\_\_

Indicate by check mark whether the Registrant is a shell company. Yes \_\_\_\_ No \_X

As of November 1, 2009, there were 116,225,330 shares of the Registrant's Common Stock outstanding, excluding 14.9 million shares owned by subsidiaries.

### AMERICAN FINANCIAL GROUP, INC.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

## PART I

### **ITEM I - FINANCIAL STATEMENTS**

## AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET (unaudited)

### (Dollars In Millions)

	September 30, 	December 31, 2008
Assets:		
Cash and cash equivalents	\$ 1,434.6	\$ 1,264.0
Investments:		
Fixed maturities:		
Available for sale - at fair value		
(amortized cost - \$16,499.8 and \$15,948.1)	16,421.5	14,079.3
Trading - at fair value	, 323.5	280.5
Equity securities - at fair value:		
Common stocks (cost - \$124.4 and \$118.6)	351.9	216.5
Perpetual preferred stocks (cost - \$115.1 and \$178.4)	105.4	137.1
Mortgage loans	304.4	308.9
Policy loans	277.2	283.6
Real estate and other investments	409.5	300.6
Total cash and investments	19,628.0	16,870.5
Recoverables from reinsurers and prepaid		
reinsurance premiums	3,980.9	4,301.7
Agents' balances and premiums receivable	798.9	629.7
Deferred policy acquisition costs	1,662.8	2,343.1
Other receivables	423.4	414.8
Variable annuity assets (separate accounts) Other assets	522.6	415.9
Goodwill	629.5 207.6	1,241.6 210.2
GOOGWIII	207.0	
Total Assets	<u>\$27,853.7</u>	<u>\$26,427.5</u>
Liabilities and Equity:		
Unpaid losses and loss adjustment expenses	\$ 6,252.0	\$ 6,764.2
Unearned premiums	1,837.3	1,697.9
Annuity benefits accumulated	11,154.2	10,652.7
Life, accident and health reserves	1,577.8	1,539.8
Payable to reinsurers	646.4	504.1
Long-term debt	877.1	1,029.7
Variable annuity liabilities (separate accounts)	522.6	415.9
Accounts payable, accrued expenses and other		
liabilities	<u>1,184.2</u>	<u>1,221.6</u>
Total liabilities	24,051.6	23,825.9
Chaushaldaual Fruitur		
Shareholders' Equity:		
Common Stock, no par value		
- 200,000,000 shares authorized		
- 116,533,990 and 115,599,169 shares outstanding	116.5	115.6
Capital surplus	1,261.3	1,235.8
Retained earnings	2,169.9	1,841.6
Accumulated other comprehensive income (loss),		(
net of tax	121.9	<u>(703.0</u> )
Total shareholders' equity	3,669.6	2,490.0
Noncontrolling interests	100 F	111 6
	<u>132.5</u>	<u> </u>
Total equity	<u>3,802.1</u>	2,601.6
Total liabilities and equity	<u>\$27,853.7</u>	<u>\$26,427.5</u>

## AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF EARNINGS (unaudited)

# (In Millions, Except Per Share Data)

	Three mon	ths ended	Nine months ended		
	<u>Septem</u>	<u>ber 30, </u>	<u>September 30,</u>		
	<u>2009</u>	<u>2008</u>	<u>2009</u>	<u>2008</u>	
Income:					
Property and casualty insurance premiums	\$ 621.4	\$ 850.6	\$1,808.8	\$2,104.4	
Life, accident and health premiums	111.6	109.3	330.5	325.9	
Investment income	300.4	283.1	899.6	820.3	
Realized gains (losses) on:					
Securities (*)	8.8	(150.1)	(16.9)	(293.5)	
Subsidiaries	(5.0)	-	(5.0)	-	
Other income	55.5	77.0	177.5	231.8	
	1,092.7	1,169.9	3,194.5	3,188.9	
Costs and Expenses:					
Property and casualty insurance:					
Losses and loss adjustment expenses	296.1	551.8	845.7	1,185.8	
Commissions and other underwriting expenses	217.7	226.0	643.0	659.0	
Annuity benefits	111.8	100.9	323.1	287.6	
Life, accident and health benefits	86.6	81.1	268.1	253.8	
Annuity and supplemental insurance					
acquisition expenses	38.5	46.1	136.2	140.9	
Interest charges on borrowed money	18.5	16.3	47.9	52.3	
Other operating and general expenses	120.8	119.7	353.8	355.5	
	890.0	<u>1,141.9</u>	2,617.8	<u>2,934.9</u>	
Operating earnings before income taxes	202.7	28.0	576.7	254.0	
Provision for income taxes	71.6	9.5	203.8	91.4	
Net earnings, including noncontrolling interests	131.1	18.5	372.9	162.6	
Less: Net (earnings) loss attributable to					
noncontrolling interests	<u>(3.9</u> )	2.4	(14.6)	(5.4)	
	¢ 107 0	¢ 20.0	¢ 250 2	¢ 157 0	
Net Earnings Attributable to Shareholders	<u> </u>	<u>\$ 20.9</u>	<u>\$ 358.3</u>	<u>\$ 157.2</u>	
Earnings Attributable to Shareholders per Common Share:					
Basic	<u>\$1.10</u>	<u>\$.18</u>	<u>\$3.09</u>	<u>\$1.38</u>	
Diluted	<u>\$1.09</u>	<u>\$.18</u>	<u>\$3.07</u>	<u>\$1.34</u>	
Average number of Common Shares:					
Basic	116.1	115.2	115.8	114.0	
Diluted	117.2	116.9	116.9	117.0	
Cash dividends per Common Share	\$.13	\$.125	\$.39	\$.375	
(*) Consists of the following:					
( ) consists of the following. Realized gains (losses) before impairments	\$35.3	(\$ 41.7)	\$135.9	(\$ 27.6)	
Lassas on accurities with impairment	[ 47 4]	(100 4)		(005 0)	

Losses on securities with impairment	(41.4)	(⊥⊍ö.4)	(300.3 <i>)</i>	(202.9)
Non-credit portion recognized in other				
comprehensive income (loss)	20.9		147.5	
Impairment charges recognized in earnings	<u>(26.5</u> )	<u>(108.4</u> )	<u>(152.8</u> )	<u>(265.9</u> )
Total realized gains (losses) on securities	<u>\$ 8.8</u>	( <u>\$150.1</u> )	( <u>\$ 16.9</u> )	( <u>\$293.5</u> )

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# AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (unaudited)

## (Dollars in Millions)

			Shareholder	s' Equity			
				Accumulated			
		Common Stock		Other		Noncon-	
	Common	and Capital	Retained	Comprehensive		trolling	Total
	Shares	Surplus	<u>Earnings</u>	<u>Income (Loss)</u>	Total	<u>Interests</u>	<u>Equity</u>
Balance at December 31, 2008	115,599,169	\$1,351.4	\$1,841.6	(\$703.0)	\$2,490.0	\$111.6	\$2,601.6
Cumulative effect of accounting change	-	-	17.5	(17.5)	-	-	-
Net earnings Other comprehensive income, net of tax:	-	-	358.3	-	358.3	14.6	372.9
Change in unrealized gain (loss)							
on securities	-	-	-	827.3	827.3	6.6	833.9
Change in foreign currency translation Change in unrealized pension and other	-	-	-	14.5	14.5	1.3	15.8
postretirement benefits	-	-	-	.6	.6		.6
Total comprehensive income					1,200.7	22.5	1,223.2
Dividends on Common Stock Shares issued:	-	-	(45.2)	-	(45.2)	-	(45.2)
Exercise of stock options	903,133	16.2	-	-	16.2	-	16.2
Benefit plans	190,629	2.3	-	-	2.3	-	2.3
Dividend reinvestment plan	16,589	.3	-	-	.3	-	.3
Stock-based compensation expense Shares exchanged in option exercises	- (175,530)	8.1 (2.1)	- (2.3)	-	8.1 (4.4)	-	8.1 (4.4)
Other		1.6			<u> </u>	(1.6)	
Balance at September 30, 2009	<u>116,533,990</u>	<u>\$1,377.8</u>	<u>\$2,169.9</u>	<u>\$121.9</u>	<u>\$3,669.6</u>	<u>\$132.5</u>	<u>\$3,802.1</u>
Balance at December 31, 2007	113,499,080	\$1,300.0	\$1,733.5	\$ 12.6	\$3,046.1	\$ 99.9	\$3,146.0
Net earnings Other comprehensive income (loss),	-	-	157.2	-	157.2	5.4	162.6
net of tax:							
Change in unrealized gain (loss)							
on securities	-	-	-	(389.0)			
Change in foreign currency translation Change in unrealized pension and	-	-	-	(10.2)	(10.2)	(1.7)	(11.9)
other postretirement benefits Total comprehensive (loss)	-	-	-	.2	<u>.2</u> (241.8)	(4.1)	<u>.2</u> (245.9)
			<i></i>		<i></i>		<i></i>

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DIVIDENDS ON COMMON SLOCK	-	-	(44.1)	-	(42.1)	-	(42.1)
Shares issued:							
Redemption of convertible notes	2,364,640	24.4	-	-	24.4	-	24.4
Exercise of stock options	1,234,365	24.9	-	-	24.9	-	24.9
Dividend reinvestment plan	209,297	5.5	-	-	5.5	-	5.5
Benefit plans	186,024	5.2	-	-	5.2	-	5.2
Other stock-based compensation expense	-	7.7	-	-	7.7	-	7.7
Shares acquired and retired	(1,803,000)	(20.7)	(26.7)	-	(47.4)	-	(47.4)
Shares exchanged in option exercises	(247,632)	(2.8)	(3.6)	-	(6.4)	-	(6.4)
Noncontrolling interest of							
acquired subsidiary	-	-	-	-	-	18.7	18.7
Other		1.1		<u> </u>	1.1		1.1
Balance at September 30, 2008	<u>115,442,774</u>	<u>\$1,345.3</u>	<u>51,817.7</u>	( <u>\$386.4</u> ) <u>\$</u>	\$2,776.6	<u>\$114.5</u>	<u>\$2,891.1</u>

AMERICAN FINANCIAL GROUP, INC. 10-Q

# AMERICAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

## (In Millions)

		ths ended <u>ber 30,    </u>
	2009	2008
Operating Activities:	2000	<u></u>
Net earnings, including noncontrolling interests Adjustments:	\$ 372.9	\$ 162.6
Depreciation and amortization	155.0	185.8
Annuity benefits	323.1	287.6
Realized losses on investing activities	26.0	287.2
Net (purchases) sales of trading securities	(24.7)	47.5
Deferred annuity and life policy acquisition costs	(128.6)	(143.3)
Decrease (increase) in reinsurance and other receivables	187.5	(657.0)
Decrease (increase) in other assets Increase (decrease) in insurance claims and reserves	85.0 (334.8)	(74.7) 672.1
Increase in payable to reinsurers	(334.8) 142.3	165.8
Decrease in other liabilities	(43.8)	(71.3)
Other, net	1.2	2.9
Net cash provided by operating activities	761.1	865.2
Investing Activities:		
Purchases of and additional investments in:		
Fixed maturity investments	(3,245.5)	(4,998.5)
Equity securities	(19.7)	
Subsidiaries	(5.0)	
Real estate, property and equipment	(49.0)	(35.9)
Maturities and redemptions of fixed maturity investments Sales of:	1,387.8	1,534.6
Fixed maturity investments	1,504.2	2,670.3
Equity securities	41.1	334.6
Real estate, property and equipment	1.2	8.5
Decrease in securities lending collateral	48.1	43.7
Cash and cash equivalents of businesses acquired	-	44.3
Increase in other investments	(68.4)	(10.8)
Net cash used in investing activities	<u>(405.2</u> )	<u>(659.9</u> )
Financing Activities:		
Annuity receipts	1,092.3	1,275.9
Annuity surrenders, benefits and withdrawals	(986.2)	
Net transfers from (to) variable annuity assets	(7.0)	39.6
Additional long-term borrowings	526.4	600.0
Reductions of long-term debt	(682.0)	(584.9)
Decrease in securities lending obligation	(94.6)	(43.7)
Issuances of Common Stock	12.6	20.6
Repurchases of Common Stock	-	(47.4)
Cash dividends paid on Common Stock	(44.9)	(37.2)
Other, net	(1.9)	<u>(.6</u> )
Net cash provided by (used in) financing activities	<u>(185.3</u> )	172.4
Not Increases in Cash and Cash Equivalents	170 6	277 7

ואפנ וווכופמספ ווו כמסוו מווע כמסוו בקעויאמופוונס	110.0	511.1
Cash and cash equivalents at beginning of period	1,264.0	815.9
Cash and cash equivalents at end of period	<u>\$1,434.6</u>	<u>\$1,193.6</u>
5	5	
AMERICAN FINANCIA	AL GROUP, INC. 10-Q	
NOTES TO CONSOLIDATED	FINANCIAL STATEMENTS	;

		<u>IN</u>	IDEX TO NOTES
A. A	ccounting Policies	F.	Amortizable Intangible Assets
в. <u>s</u>	egments of Operations	G.	Long-Term Debt
). <u>F</u>	air Value Measurements	Н.	Shareholders' Equity
). <mark>I</mark>	nvestments	Ι.	Contingencies
E. D	<u>erivatives</u>	J.	Condensed Consolidating Information
		К.	Subsequent Event

### A. Accounting Policies

**Basis of Presentation** The accompanying consolidated financial statements for American Financial Group, Inc. ("AFG") and subsidiaries are unaudited; however, management believes that all adjustments (consisting only of normal recurring accruals unless otherwise disclosed herein) necessary for fair presentation have been made. The results of operations for interim periods are not necessarily indicative of results to be expected for the year. The financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary to be in conformity with U.S. generally accepted accounting principles.

As a result of a new accounting standard adopted on January 1, 2009, noncontrolling interests in subsidiaries (formerly referred to as minority interest) is reported in the Balance Sheet as a separate component of equity and in the Statement of Earnings as a deduction from net income (instead of as an expense) in deriving net earnings attributable to AFG's shareholders.

Certain reclassifications have been made to prior years to conform to the current year's presentation. All significant intercompany balances and transactions have been eliminated. The results of operations of companies since their formation or acquisition are included in the consolidated financial statements. Events or transactions occurring subsequent to September 30, 2009, and prior to November 6, 2009 (the filing date of this Form 10-Q), have been evaluated for potential recognition or disclosure herein.

The preparation of the financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Changes in circumstances could cause actual results to differ materially from those estimates.

**Fair Value Measurements** Effective January 1, 2008, AFG adopted a new accounting standard on fair value measurements, with the exception of the application of the standard to nonrecurring fair value measurements of nonfinancial assets and liabilities that was adopted pursuant to the standard as of January 1, 2009. The standard defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. The standard establishes a hierarchy of valuation techniques based on whether the assumptions that market participants would use in pricing the asset or liability ("inputs") are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect AFG's assumptions about the assumptions market participants would use in pricing the asset or liability. In the first nine months of 2009, AFG did not have any significant nonrecurring fair value measurements of nonfinancial assets and liabilities. As of January 1, 2009, AFG adopted new accounting guidance on estimating the fair value of an asset or liability when there is no active market and on identifying transactions that are not orderly. The guidance did not change the objective of

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

fair value measurements. Adoption of these standards did not have a significant impact on AFG's financial condition or results of operations.

In the second quarter of 2009, AFG adopted new accounting guidance regarding interim disclosures about fair value of financial instruments that requires fair value disclosures in interim financial statements for financial instruments, including those that are not reflected in the balance sheet at

fair value. Formerly, these disclosures were only required annually. Disclosures required by this guidance are contained in *Note C - "Fair Value Measurements."* 

**Investments** Fixed maturity and equity securities classified as "available for sale" are reported at fair value with unrealized gains and losses included in a separate component of shareholders' equity. Fixed maturity and equity securities classified as "trading" are reported at fair value with changes in unrealized holding gains or losses during the period included in investment income. Mortgage and policy loans are carried primarily at the aggregate unpaid balance.

Premiums and discounts on fixed maturity securities are amortized using the interest method; mortgagebacked securities ("MBS") are amortized over a period based on estimated future principal payments, including prepayments. Prepayment assumptions are reviewed periodically and adjusted to reflect actual prepayments and changes in expectations.

Gains or losses on securities are determined on the specific identification basis. When a decline in the value of a specific investment is considered to be other than temporary at the balance sheet date, a provision for impairment is charged to earnings (included in realized gains (losses)) and the cost basis of that investment is reduced.

In April 2009, AFG adopted new accounting guidance relating to the recognition and presentation of other-than-temporary impairments. Under the guidance, if management can assert that it does not intend to sell an impaired fixed maturity security and it is not more likely than not that it will have to sell the security before recovery of its amortized cost basis, then an entity may separate other than temporary impairments into two components: 1) the amount related to credit losses (recorded in earnings) and 2) the amount related to all other factors (recorded in other comprehensive income (loss)). The credit-related portion of an other than temporary impairment is measured by comparing a security's amortized cost to the present value of its current expected cash flows discounted at its effective yield prior to the impairment charge. Both components are required to be shown in the Statement of Earnings. If management intends to sell an impaired security, or it is more likely than not that it will be required to sell the security before recovery, an impairment charge is required to reduce the amortized cost of that security to fair value. AFG adopted this guidance effective January 1, 2009, and recorded a cumulative effect adjustment of \$17.5 million to reclassify the non-credit component of previously recognized impairments from retained earnings to accumulated other comprehensive income (loss). Additional disclosures required by this guidance are contained in Note D -"Investments."

Certain AFG subsidiaries loan fixed maturity and equity securities to other institutions for short periods of time. The borrower is required to provide collateral on which AFG earns investment income, net of a fee to the lending agent. AFG records the collateral held (included in other assets) in its Balance Sheet at fair value. The obligation to return the collateral is included in other liabilities. The securities loaned remain a recorded asset on AFG's Balance Sheet.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

**Derivatives** Derivatives included in AFG's Balance Sheet are recorded at fair value and consist primarily of (i) components of certain fixed maturity securities (primarily interest-only MBS) and (ii) the equity-based component of certain annuity products (included in annuity benefits accumulated) and related call options (included in other investments) designed to be consistent with the characteristics of the liabilities and used to mitigate the risk embedded in those annuity products. Changes in the fair value of derivatives are included in earnings.

On January 1, 2009, AFG adopted a new accounting standard relating to disclosures about derivative instruments and hedging activities. The standard requires enhanced disclosures about objectives and strategies for using derivatives, how they are accounted for and how the instruments affect the entity's financial statements. See Note E "Derivatives" for the related disclosures. Adoption of this standard had no impact on AFG's financial position or results of operations.

**Goodwill** Goodwill represents the excess of cost of subsidiaries over AFG's equity in their underlying net assets. Goodwill is not amortized, but is subject to an impairment test at least annually.

**Reinsurance** Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsured policies. AFG's property and casualty insurance subsidiaries report as assets (a) the estimated reinsurance recoverable on paid and unpaid losses, including an estimate for losses incurred but not reported, and (b) amounts paid to reinsurers applicable to the unexpired terms of policies in force. Payable to reinsurers includes ceded premiums due to reinsurers as well as ceded premiums retained by AFG's property and casualty insurance subsidiaries under contracts to fund ceded losses as they become due. AFG's insurance subsidiaries also assume reinsurance from other companies. Earnings on reinsurance assumed is recognized based on information received from ceding companies.

Certain annuity and supplemental insurance subsidiaries cede life insurance policies to a third party on a funds withheld basis whereby the subsidiaries retain the assets (securities) associated with the reinsurance contracts. Interest is credited to the reinsurer based on the actual investment performance of the retained assets. These reinsurance contracts are considered to contain embedded derivatives (that must be adjusted to fair value) because the yield on the payables is based on specific blocks of the ceding companies' assets, rather than the overall creditworthiness of the ceding company. AFG determined that changes in the fair value of the underlying portfolios of fixed maturity securities is an appropriate measure of the value of the embedded derivative. The securities related to these transactions are classified as "trading." The adjustment to fair value on the embedded derivatives offsets the investment income recorded on the adjustment to fair value of the related trading portfolios.

**Deferred Policy Acquisition Costs ("DPAC")** Policy acquisition costs (principally commissions, premium taxes and other marketing and underwriting expenses) related to the production of new business are deferred. For the property and casualty companies, DPAC is limited based upon recoverability without any consideration for anticipated investment income and is charged against income ratably over the terms of the related policies. A premium deficiency is recognized if the sum of expected claims costs, claims adjustment expenses, unamortized acquisition costs and policy maintenance costs exceed the related unearned premiums. A premium deficiency is first recognized by charging any

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

unamortized acquisition costs to expense to the extent required to eliminate the deficiency. If the premium deficiency is greater than unamortized acquisition costs, a liability is accrued for the excess deficiency and reported with unpaid losses and loss adjustment expenses.

DPAC related to annuities and universal life insurance products is deferred to the extent deemed recoverable and amortized, with interest, in relation to the present value of actual and expected gross profits on the policies. To the extent that realized gains and losses result in adjustments to the amortization of DPAC related to annuities, such adjustments are reflected as components of realized gains (losses).

DPAC related to annuities is also adjusted, net of tax, for the change in amortization that would have been recorded if the unrealized gains (losses) from securities had actually been realized. This adjustment is included in unrealized gains (losses) on marketable securities, a component of "Accumulated Other Comprehensive Income (Loss), net of tax" in the Shareholders' Equity section of the Balance Sheet.

DPAC related to traditional life and health insurance is amortized over the expected premium paying period of the related policies, in proportion to the ratio of annual premium revenues to total anticipated premium revenues.

DPAC includes the present value of future profits on business in force of annuity and supplemental insurance companies acquired ("PVFP"). PVFP represents the portion of the costs to acquire companies that is allocated to the value of the right to receive future cash flows from insurance contracts existing at the date of acquisition. PVFP is amortized with interest in relation to expected gross profits of the acquired policies for annuities and universal life products and in relation to the premium paying period for traditional life and health insurance products.

Unpaid Losses and Loss Adjustment Expenses The net liabilities stated for unpaid claims and for expenses of investigation and adjustment of unpaid claims are based upon (a) the accumulation of case estimates for losses reported prior to the close of the accounting period on direct business written; (b) estimates received from ceding reinsurers and insurance pools and associations; (c) estimates of unreported losses (including possible development on known claims) based on past experience; (d) estimates based on experience of expenses for investigating and adjusting claims; and (e) the current state of the law and coverage litigation. Establishing reserves for asbestos, environmental and other mass tort claims involves considerably more judgment than other types of claims due to, among other things, inconsistent court decisions, an increase in bankruptcy filings as a result of asbesto s-related liabilities, novel theories of coverage, and judicial interpretations that often expand theories of recovery and broaden the scope of coverage.

Loss reserve liabilities are subject to the impact of changes in claim amounts and frequency and other factors. Changes in estimates of the liabilities for losses and loss adjustment expenses are reflected in the Statement of Earnings in the period in which determined. Despite the variability inherent in such estimates, management believes that the liabilities for unpaid losses and loss adjustment expenses are adequate.

**Annuity Benefits Accumulated** Annuity receipts and benefit payments are recorded as increases or decreases in "annuity benefits accumulated" rather than as revenue and expense. Increases in this liability for interest credited are charged to expense and decreases for surrender charges are credited to other income.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

**Life, Accident and Health Reserves** Liabilities for future policy benefits under traditional life, accident and health policies are computed using the net level premium method. Computations are based on the

original projections of investment yields, mortality, morbidity and surrenders and include provisions for unfavorable deviations. Reserves established for accident and health claims are modified as necessary to reflect actual experience and developing trends.

**Variable Annuity Assets and Liabilities** Separate accounts related to variable annuities represent the fair value of deposits invested in underlying investment funds on which AFG earns a fee. Investment funds are selected and may be changed only by the policyholder, who retains all investment risk.

**Premium Recognition** Property and casualty premiums are earned generally over the terms of the policies on a pro rata basis. Unearned premiums represent that portion of premiums written which is applicable to the unexpired terms of policies in force. On reinsurance assumed from other insurance companies or written through various underwriting organizations, unearned premiums are based on information received from such companies and organizations. For traditional life, accident and health products, premiums are recognized as revenue when legally collectible from policyholders. For interest-sensitive life and universal life products, premiums are recorded in a policyholder account, which is reflected as a liability. Revenue is recognized as amounts are assessed against the policyholder account for mortality coverage and contract expenses.

**Noncontrolling Interests** For Balance Sheet purposes, noncontrolling interests represents the interests of shareholders other than AFG in consolidated entities. In the Statement of Earnings, net earnings attributable to noncontrolling interests represents such shareholders' interest in the earnings of those entities.

**Income Taxes** Deferred income taxes are calculated using the liability method. Under this method, deferred income tax assets and liabilities are determined based on differences between financial reporting and tax bases and are measured using enacted tax rates. Deferred tax assets are recognized if it is more likely than not that a benefit will be realized.

AFG records a liability for the inherent uncertainty in quantifying its income tax provisions. Related interest and penalties are recognized as a component of tax expense.

**Stock-Based Compensation** All share-based grants are recognized as compensation expense over their vesting periods based on their calculated "fair value" at the date of grant. AFG uses the Black-Scholes pricing model to measure the fair value of employee stock options. See *Note H - "Shareholders' Equity"* for further information on stock options.

**Benefit Plans** AFG provides retirement benefits to qualified employees of participating companies through the AFG Retirement and Savings Plan, a defined contribution plan. AFG makes all contributions to the retirement fund portion of the plan and matches a percentage of employee contributions to the savings fund. Company contributions are expensed in the year for which they are declared. AFG and many of its subsidiaries provide health care and life insurance benefits to eligible retirees. AFG also provides postemployment benefits to former or inactive employees (primarily those on disability) who were not deemed retired under other company plans. The projected future cost of providing these benefits is expensed over the period employees earn such benefits.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

**Earnings Per Share** Basic earnings per share is calculated using the weighted average number of shares of common stock outstanding during the period. The calculation of diluted earnings per share includes the following adjustments to weighted average common shares (in millions):

	Three months	ended	Nine months	ended
	<u>September</u>	30,	<u>September</u>	30,
	<u>2009</u>	<u>2008</u>	<u>2009</u>	<u>2008</u>
Stock-based compensation plans	1.1	1.7	1.1	1.9
Convertible notes	-	-	-	1.1

AFG's weighted average diluted shares outstanding excludes the following anti-dilutive potential common shares related to stock compensation plans: third quarter of 2009 and 2008 - 4.6 million and 3.9 million; nine months of 2009 and 2008 - 6.0 million and 4.2 million, respectively. Adjustments to net earnings attributable to shareholders in the calculation of diluted earnings per share were nominal in the 2009 and 2008 periods.

**Statement of Cash Flows** For cash flow purposes, "investing activities" are defined as making and collecting loans and acquiring and disposing of debt or equity instruments and property and equipment. "Financing activities" include obtaining resources from owners and providing them with a return on their investments, borrowing money and repaying amounts borrowed. Annuity receipts, benefits and withdrawals are also reflected as financing activities. All other activities are considered "operating." Short-term investments having original maturities of three months or less when purchased are considered to be cash equivalents for purposes of the financial statements.

B. <u>Segments of Operations</u> AFG manages its business as three segments: (i) property and casualty insurance, (ii) annuity and supplemental insurance and (iii) other, which includes holding company costs.

AFG reports its property and casualty insurance business in the following Specialty sub-segments: (i) Property and transportation, which includes physical damage and liability coverage for buses, trucks and recreational vehicles, inland and ocean marine, agricultural-related products and other property coverages, (ii) Specialty casualty, which includes primarily excess and surplus, general liability, executive liability, umbrella and excess liability and customized programs for small to midsized businesses, (iii) Specialty financial, which includes risk management insurance programs for lending and leasing institutions (including collateral and mortgage protection insurance), surety and fidelity products and trade credit insurance, and (iv) California workers' compensation. AFG's annuity and supplemental insurance business markets traditional fixed, indexed and variable annuities and a variety of supplemental insurance products. AFG's reportable segments and their components were de termined based primarily upon similar economic characteristics, products and services.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following tables (in millions) show AFG's revenues and operating earnings before income taxes by significant business segment and sub-segment.

	Thr	ee mont	ths (	ended	Ni	Nine months ended			
		<u>Septem</u> l	ber :	<u>30,                                     </u>		<u>Septemb</u>	er	<u>30,</u>	
		<u>2009</u>		<u>2008</u>		<u>2009</u>		<u>2008</u>	
Revenues									
Property and casualty insurance:									
Premiums earned:									
Specialty									
Property and transportation	\$2	39.1	\$	457.6	\$	675.8	\$	915.9	
Specialty casualty	1	.95.2		199.1		563.7		611.3	
Specialty financial	1	.27.6		123.7		388.4		369.9	
California workers' compensation		42.0		51.6		128.6		155.3	
Other		17.6		18.5		52.3		51.7	
Other lines		(.1)		.1		-		.3	
	6	21.4		850.6	1	,808.8	2	,104.4	
Investment income	1	.02.2		98.1		312.8		296.3	
Realized gains (losses)		17.1		(57.7)		41.1		(133.1)	
Other		26.6		42.7		87.3		124.7	
	7	67.3		933.7	2	,250.0	2	,392.3	
Annuity and supplemental insurance:									
Investment income	1	.94.4		183.0		584.7		523.7	
Life, accident and health premiums	1	.11.6		109.3		330.5		325.9	
Realized losses	(	13.2)		(93.0)		(63.0)		(157.8)	
Other		26.9		29.8		88.8		90.4	
	З	19.7		229.1		941.0		782.2	
Other		5.7		7.1		3.5		14.4	
	<u>\$1,0</u>	92.7	<u>\$1</u>	<u>,169.9</u>	<u>\$3</u>	<u>,194.5</u>	<u>\$3</u>	<u>,188.9</u>	
Operating Earnings Before Income Taxes									
Property and casualty insurance:									
Underwriting:									
Specialty									
Property and transportation	\$	16 2	¢	12.0	¢	120.7	¢	63.6	
Specialty casualty		46.3 29.6	\$	46.6	\$	120.7	\$	03.0 143.1	
Specialty financial		29.0		(1.9)		108.1 96.4		143.1	
California workers' compensation		29.0 (2.3)		(1.9) 10.5		96.4 (2.4)		19.8 33.7	
		(2.3)		10.5		(2.4)			

5.8

(.8)

107.6

4.7

72.8

. 9

2.8

<u>(5.5)</u>

320.1

7.3

<u>(7.9</u>)

259.6

**Other** 

Other lines

80.4 <u>17.1</u> 205.1	83.3 <u>(57.7</u> ) 98.4	253.3 252.4 <u>41.1 (133.1</u> ) 614.5 378.9
46.5	49.2	127.1 120.3
( <u>13.2</u> )	<u>(93.0</u> )	<u>(63.0)</u> <u>(157.8</u> )
33.3	(43.8)	64.1 (37.5)
<u>(35.7</u> ) <u>\$ 202.7</u>	<u>(26.6</u> ) <u>\$28.0</u>	$\frac{(101.9)}{\$ 576.7} \frac{(87.4)}{\$ 254.0}$
	<u>    17.1</u> 205.1 46.5 <u>    (13.2</u> ) 33.3 <u>    (35.7</u> )	$\begin{array}{cccc} & 17.1 & (57.7) \\ 205.1 & 98.4 \\ \\ & 46.5 & 49.2 \\ \\ \hline (13.2) & (93.0) \\ 33.3 & (43.8) \\ \\ \hline (35.7) & (26.6) \end{array}$

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

C. <u>Fair Value Measurements</u> Accounting standards for measuring fair value are based on inputs used in estimating fair value. The three levels of the hierarchy are as follows:

Level 1 - Quoted prices for identical assets or liabilities in active markets (markets in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis). AFG's Level 1 financial instruments consist primarily of publicly traded equity securities and highly liquid government bonds for which quoted market prices in active markets are available.

Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar assets or liabilities in inactive markets (markets in which there are few transactions, the prices are not current, price quotations vary substantially over time or among market makers, or in which little information is released publicly); and valuations based on other significant inputs that are observable in active markets. AFG's Level 2 financial instruments include separate account assets and liabilities, corporate and municipal fixed maturity securities and mortgage-backed securities ("MBS") priced using observable inputs. Level 2 inputs include benchmark yields, reported trades, corroborated broker/dealer quotes, issuer spreads and benchmark securities. When non-binding broker quotes can be corroborated by comparison to similar securities priced using observable inputs, they are classified as Level 2.

Level 3 - Valuations derived from valuation techniques in which one or more significant inputs are unobservable. The unobservable inputs may include management's own assumptions about the assumptions market participants would use based on the best information available in the circumstances. AFG's Level 3 is comprised of financial instruments whose fair value is estimated based on non-binding broker quotes or internally developed using significant inputs not based on, or corroborated by, observable market information.

AFG's management is responsible for the valuation process and uses data from outside sources (including nationally recognized pricing services and broker/dealers) in establishing fair value. This data is reviewed by internal investment professionals who ensure the fair value is representative of an exit price and consistent with accounting standards.

Assets and liabilities measured at fair value on September 30, 2009, are summarized below (in millions):

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Assets:				
Fixed maturities:				
Available for sale ("AFS")	\$304	\$15,461	\$657	\$16,422
Trading	-	322	1	323
Equity securities:				
Common stocks	98	251	3	352
Perpetual preferred stocks	81	3	21	105
Variable annuity assets (separate accounts) (a)	-	523	-	523
Other investments		67		67
Total assets accounted for at fair value	<u>\$483</u>	<u>\$16,627</u>	<u>\$682</u>	<u>\$17,792</u>

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Liabilities:

Derivatives embedded in annuity

honofite accumulated

(a) Variable annuity liabilities equal the fair value of variable annuity assets.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

Approximately 4% of the total assets measured at fair value were Level 3 assets. Approximately 50% of these assets were MBS whose fair values were determined primarily using non-binding broker quotes; the balance was primarily private placement debt and equity securities whose fair values were determined internally using significant unobservable inputs, including the evaluation of underlying collateral and issuer creditworthiness, as well as certain Level 2 inputs such as comparable yields and multiples on similar publicly traded issues.

Changes in balances of Level 3 financial assets and liabilities during the third quarter and first nine months of 2009 and 2008 are presented below (in millions). Transfers into (out of) Level 3 are due to a change in the availability of market observable inputs for individual securities and are reflected in the table at fair value as of the date of transfer.

	Fixed Maturities		Equity	0ther	Embedded
	AFS	<u>Trading</u>	<u>Securities</u>	<u>Assets</u>	<u>Derivatives</u>
Balance at June 30, 2009	\$712	\$5	\$ 26	\$-	(\$93)
Total realized/unrealized gains (losses):					
Included in net income	5	-	(2)	-	(23)
Included in other comprehensive					
income (loss)	68	-	-	-	-
Purchases, sales, issuances and settlements	185	-	-	-	5
Transfers into (out of) Level 3	<u>(313</u> )	<u>(4</u> )		<u> </u>	
Balance at September 30, 2009	<u>\$657</u>	<u>\$ 1</u>	<u>\$ 24</u>	<u>\$ -</u>	( <u>\$111</u> )
Balance at June 30, 2008	\$682	\$ 10	\$ 60	\$3	(\$124)
Total realized/unrealized gains (losses):					
Included in net income Included in other comprehensive	(15)	(1)	-	-	16
income (loss)	(20)	-	(1)	-	-
Purchases, sales, issuances and settlements	44	-	-	-	(3)
Transfers into (out of) Level 3	<u>(26</u> )	<u>(4</u> )		3	
Balance at September 30, 2008	<u>\$665</u>	<u>\$5</u>	<u>\$ 59</u>	<u>\$6</u>	<u>(\$111</u> )
Balance at December 31, 2008 Total realized/unrealized gains (losses):	\$706	\$ 1	\$ 44	\$5	(\$96)
					()
Included in net income Included in other comprehensive	12	-	(11)	-	(23)
income (loss)	71	-	1	-	-
Purchases, sales, issuances and settlements	144	-	(4)	-	8
Transfers into (out of) Level 3	<u>(276</u> )		<u>(6</u> )	<u>(5</u> )	
Balance at September 30, 2009	<u>\$657</u>	<u>\$ 1</u>	<u>\$ 24</u>	<u>\$ -</u>	( <u>\$111</u> )
Balance at December 31, 2007 Total realized/unrealized gains (losses):	\$527	\$ 11	\$ 56	\$5	(\$155)
Included in net income Included in other comprehensive	3	(1)	-	(1)	61
income (loss)	(39)	-	(1)	-	-
Purchases, sales, issuances and settlements	164	(1)	(10)	(1)	(17)
Transfers into (out of) Level 3	10	<u>(4</u> )	14	3	
Balance at September 30, 2008	<u>\$665</u>	<u>\$5</u>	<u>\$ 59</u>	<u>\$6</u>	( <u>\$111</u> )

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

**Fair Value of Financial Instruments** The following table presents (in millions) the carrying value and estimated fair value of AFG's financial instruments at September 30, 2009 and December 31, 2008.

	<u>September</u>	<u>30, 2009</u>	December	<u>31, 2008</u>
	Carrying	Fair	Carrying	Fair
	Value	Value	Value	Value
Assets:				
Cash and cash equivalents	\$ 1,435	\$ 1,435	\$ 1,264	\$ 1,264
Fixed maturities	16,745	16,745	14,360	14,360
Equity securities	457	457	354	354
Mortgage loans	304	300	309	303
Policy loans	277	277	284	284
Variable annuity assets				
(separate accounts)	523	523	416	416
Liabilities:				
Annuity benefits accumulated(*)	\$10,942	\$10,834	\$10,436	\$ 9,536
Long-term debt	877	876	1,030	916
Variable annuity liabilities				
(separate accounts)	523	523	416	416

(\*) Excludes life contingent annuities in the payout phase.

The carrying amount of cash and cash equivalents approximates fair value. Fair values for mortgage loans are estimated by discounting the future contractual cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings. The fair value of policy loans is estimated to approximate carrying value; policy loans have no defined maturity dates and are inseparable from insurance contracts. The fair value of annuity benefits was estimated based on expected cash flows discounted using forward interest rates adjusted for the Company's credit risk and includes the impact of maintenance expenses and capital costs. Fair values of long-term debt are based primarily on quoted market prices.

D. <u>Investments</u> Available for sale fixed maturities and equity securities at September 30, 2009, and December 31, 2008, consisted of the following (in millions):

	S	<u>eptember</u> :	<u>30, 2009</u>			December 31, 2008			
	Amortized	Fair	<u>Gross Un</u>	<u>realized</u>	Amortized	Fair	<u>Gross Un</u>	realized	
	<u>Cost</u>	Value	<u>Gains</u>	<u>Losses</u>	Cost	Value	Gains	<u>Losses</u>	
Fixed maturities:									
Direct obligations of the									
United States Government United States Government	\$ 286	\$ 299	\$ 13	\$ -	\$ 298	\$ 323	\$ 25	\$-	
agencies and authorities States, municipalities and	208	212	4	-	239	246	7	-	
political subdivisions	1,563	1,608	53	(8)	967	965	18	(20)	
Foreign government	235	239	5	(1)	150	155	5	-	
Residential MBS	4,355	4,051	105	(409)	4,899	4,046	34	(887)	
Commercial MBS	1,257	1,230	16	(43)	1,089	876	2	(215)	
All other corporate	8,596	8,783	397	<u>(210</u> )	8,306	7,468	64	<u>(902)</u>	
	<u>\$16,500</u>	<u>\$16,422</u>	<u>\$593</u>	( <u>\$671</u> )	<u>\$15,948</u>	<u>\$14,079</u>	<u>\$155</u>	( <u>\$2,024</u> )	
Common stocks	<u>\$ 124</u>	<u>\$ 352</u>	<u>\$228</u>	<u>\$ -</u>	<u>\$ 119</u>	<u>\$ 217</u>	<u>\$112</u>	( <u>\$ 14</u> )	
Perpetual preferred stocks	<u>\$ 115</u>	<u>\$ 105</u>	<u>\$4</u>	( <u>\$ 14</u> )	<u>\$ 178</u>	<u>\$ 137</u>	<u>\$2</u>	( <u>\$ 43</u> )	

The non-credit related portion of other than temporary impairment charges are included in other comprehensive income (loss). Such charges taken for securities still owned at September 30, 2009 were \$256 million for residential MBS and \$5 million for corporate bonds.

### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following tables show gross unrealized losses (in millions) on fixed maturities and equity securities by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2009 and December 31, 2008.

	Less T	han Twelve	Months	Twelve	Months or	More
	Unrealized	Fair	Fair Value as	Unrealized	Fair	Fair Value as
	Loss	Value	% of Cost	Loss	Value	% of Cost
<u>September 30, 2009</u>						
Fixed maturities:						
Direct obligations of the						
United States Government	\$ -	\$ 25	99%	\$ -	\$ -	- %
United States Government						
agencies and authorities	-	11	100%	-	-	-%
States, municipalities and						
political subdivisions	(2	) 107	99%	(6)	67	91%
Foreign government	-	14	100%	(1)	28	98%
Residential MBS	(59	) 418	88%	(350)	1,785	84%
Commercial MBS	(1	) 53	98%	(42)	605	94%
All other corporate	<u>(12</u>	) <u>276</u>	96%	<u>(198</u> )	<u>1,982</u>	91%
	( <u>\$74</u>	) <u>\$ 904</u>	92%	( <u>\$ 597</u> )	<u>\$4,467</u>	88%
Common Stocks	<u>\$ -</u>	<u>\$2</u>	93%	<u>\$ -</u>	<u>\$ -</u>	-%
Perpetual Preferred Stocks	( <u>\$2</u>	) <u>\$ 7</u>	79%	( <u>\$ 12</u> )	<u>\$45</u>	79%
<u>December 31, 2008</u>						
Fixed maturities:						
United States Government						
agencies and authorities	\$ -	\$5	99%	\$ -	\$ 3	100%
States, municipalities and						
political subdivisions	(15	-	93%	(5)	41	89%
Foreign government	-	-	-%	-	-	-%
Residential MBS	(567		80%	(320)	914	74%
Commercial MBS	(169	-	80%	(46)	173	79%
All other corporate	<u>(507</u>	) <u>4,387</u>	90%	<u>(395</u> )	<u>1,284</u>	77%
	( <u>\$1,258</u>	) <u>\$7,510</u>	86%	( <u>\$ 766</u> )	<u>\$2,415</u>	76%
Common Stocks	( <u>\$ 14</u>	) <u>\$ 23</u>	62%	<u>\$ -</u>	<u>\$ -</u>	-%
Perpetual Preferred Stocks	( <u>\$ 19</u>	) <u>\$ 61</u>	76%	( <u>\$ 24</u> )	<u>\$ 35</u>	59%

At September 30, 2009, the gross unrealized losses on fixed maturities of \$671 million relate to approximately 1,100 securities. Investment grade securities (as determined by nationally recognized rating agencies) represented approximately 63% of the gross unrealized loss and 81% of the fair value. MBS and corporate bonds comprised approximately 86% of the fair value of the available for sale fixed maturity portfolio at September 30, 2009, and 99% of the gross unrealized losses. Gross unrealized losses on these two groups increased significantly during 2008 as widespread deterioration in economic conditions resulted in significantly wider spreads. As a result of improving financial markets, spreads narrowed during the second and third quarters of 2009 significantly reducing the unrealized loss on these two groups at September 30, 2009, included securities that were in an unrealize d loss position for more than 12 months.

**Gross Unrealized Losses on MBS** At September 30, 2009, gross unrealized losses on AFG's MBS represented 67% of the total gross unrealized loss on fixed maturity securities. Over 99% of AFG's commercial MBS

are AAA-rated. Of the residential MBS that have been in an unrealized loss position ("impaired") for 12 months or more (478 securities), approximately 64% of the unrealized losses and 85% of the fair value relate to investment grade rated securities. AFG analyzes its MBS securities for impairment each quarter based upon expected future cash flows. Management estimates expected future cash flows based upon its knowledge of

### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

the MBS market, cash flow projections (which reflect loan to collateral values, subordination, vintage and geographic concentration) received from independent sources, implied cash flows inherent in security ratings and analysis of historical payment data. For the third quarter and first nine months of 2009, AFG recorded in earnings \$22 million and \$73 million, respectively, in other than temporary impairment charges related to its residential MBS. For the same periods AFG recorded \$37 million and \$223 million, respectively, in other comprehensive income (loss) for the non-credit portion of these impairment charges.

**Gross Unrealized Losses on All Other Corporates** Regarding the "all other corporate" securities that were impaired for 12 months or more at September 30, 2009 (336 securities), \$89 million (45%) of the gross unrealized loss related to investments in debt securities of banks, credit and lending institutions. Investment grade rated securities represented 77% of the unrealized loss and 89% of the fair value. Approximately \$26 million of the unrealized loss (16 securities) relates to securities that were more than 20% impaired, compared to \$100 million (44 securities) at June 30, 2009.

An additional \$34 million (17%) of the unrealized loss on "all other corporate" securities with unrealized losses for more than one year related to investments in insurance companies. Investment grade rated securities represented 78% of the unrealized loss and 91% of the fair value. Approximately \$5 million of the unrealized loss (2 securities) relates to securities that were more than 20% impaired.

The remaining \$75 million in unrealized losses for "all other corporate" securities that have been in a loss position for more than one year relates to 201 securities spread across a wide variety of industries and issuers. Approximately \$23 million of the unrealized loss (18 securities) relates to securities that were more than 20% impaired, compared to \$81 million (57 securities) at June 30, 2009. Management intends to hold these securities and has concluded that the unrealized losses were temporary and due primarily to widened credit spreads and sector-related issues.

AFG recognized in earnings approximately \$6 million and \$100 million in other than temporary impairment charges on "all other corporate" securities during the three and nine months ended September 30, 2009, respectively. Management concluded that no additional charges for other than temporary impairment were required based on many factors, including AFG's ability and intent to hold the investments for a period of time sufficient to allow for anticipated recovery of its amortized cost, the length of time and the extent to which fair value has been below cost, analysis of historical and projected company-specific financial data, the outlook for industry sectors, and credit ratings.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following tables progress the credit portion of other than temporary impairments on fixed maturity securities for which the non-credit portion of an impairment has been recognized in other comprehensive income (loss) (in millions).

Balance at June 30, 2009 Additional credit impairments on:	\$67.1
Previously impaired securities Securities without prior impairments Reductions - disposals	4.2 8.3 <u>(3.9</u> )
Balance at September 30, 2009	<u>\$75.7</u>
Balance at January 1, 2009 Additional credit impairments on:	\$13.7
Previously impaired securities Securities without prior impairments Reductions - disposals	14.1 59.1 <u>(11.2</u> )
Balance at September 30, 2009	<u>\$75.7</u>

The table below sets forth the scheduled maturities of available for sale fixed maturities as of September 30, 2009 (in millions). Asset-backed securities and other securities with sinking funds are reported at average maturity. Actual maturities may differ from contractual maturities because certain securities may be called or prepaid by the issuers. MBS had an average life of approximately five years at September 30, 2009.

	Amortized	<u> </u>	ue	
	<u>    Cost</u>	Amount	%	
<u>Maturity</u>				
One year or less	\$ 498	\$ 505	3%	
After one year through five years	4,661	4,758	29	
After five years through ten years	4,892	5,022	31	
After ten years	837	856	5	
	10,888	11,141	68	
MBS	5,612	5,281	32	
Total	\$16,500	\$16,422	<u>100</u> %	

Certain risks are inherent in connection with fixed maturity securities, including loss upon default, price volatility in reaction to changes in interest rates, and general market factors and risks associated with reinvestment of proceeds due to prepayments or redemptions in a period of declining interest rates.

Investments in fixed maturity securities of banks and credit institutions represent approximately 10% of AFG's available for sale fixed maturities. There were no investments in individual issuers (other than U.S. Treasury Notes) that exceeded 10% of Shareholders' Equity at September 30, 2009 or December 31, 2008. AFG subsidiaries held collateral for securities on loan of approximately \$1 million at September 30, 2009 and approximately \$85 million at December 31, 2008. Fair value of securities loaned (plus accrued interest) was approximately \$94 million at December 31, 2008.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

**Net Unrealized Loss on Marketable Securities** In addition to adjusting equity securities and fixed maturity securities classified as "available for sale" to fair value, GAAP requires that deferred policy acquisition costs related to annuities and certain other balance sheet amounts be adjusted to the extent that unrealized gains and losses from securities would result in adjustments to those balances had the unrealized gains or losses actually been realized. The following table shows the components of the net unrealized loss on securities that is included in Accumulated Other Comprehensive Income (Loss) in AFG's Balance Sheet.

<u>September 30, 2009</u>	<u>Pre-tax</u>	Deferred Tax and Amounts Attributable to Noncontrolling 	Net
Unrealized gain (loss) on: Fixed maturity securities Equity securities Deferred policy acquisition costs	(\$ 78.3) 217.8 60.8	\$ 26.6 (77.0) (21.3)	(\$51.7) 140.8 39.5
Annuity benefits and other liabilities	<u>(2.2</u> ) <u>\$ 198.1</u>	( <u>* 8</u> )	$\frac{(1.4)}{\$$ 127.2
<u>December 31, 2008</u>			
Unrealized gain (loss) on: Fixed maturity securities Equity securities Securities lending collateral Deferred policy acquisition costs	(\$1,868.8) 56.6 (10.0) 790.2	\$655.1 (19.0) 6.6 (276.6)	(\$1,213.7) 37.6 (3.4) 513.6
Annuity benefits and other liabilities	$\frac{(25.7)}{(\$1,057.7)}$	<u>9.0</u> \$375.1	(16.7) (\$682.6)

Realized gains (losses) and changes in unrealized appreciation (depreciation) related to fixed maturity and equity security investments are summarized as follows for the quarter and nine month periods ended September 30, 2009 and 2008(in millions):

	Noncon-				
	trolling	Тах		Equity	Fixed
Total	<u>Interests</u>	<u>Effects</u>	<u> Other(*)</u>	<u>Securities</u>	<u>Maturities</u>

<u>Quarter ended September 30, 2009</u>						
Realized before impairments	\$ 37.2	\$ 2.0	(\$ 3.8)	(\$ 11.3)	(\$1.4)	\$ 22.7
Realized - impairments	(28.9)	(7.3)	9.7	9.4	.4	(16.7)
Change in Unrealized	1,038.9	98.0	(405.4)	(256.2)	(4.3)	471.0
<u>Quarter ended September 30, 2008</u>						
Realized before impairments	(\$ 51.7)	(\$ 2.4)	\$ 11.6	\$ 14.8	\$1.8	(\$ 25.9)
Realized - impairments	(47.8)	(69.8)	10.0	36.4	3.0	(68.2)
Change in Unrealized	(713.0)	28.0	516.6	57.8	3.5	(107.1)
<u>Nine months ended September 30, 2009</u>						
Realized before impairments	\$ 168.0	(\$ 11.7)	(\$ 20.4)	(\$ 46.2)	(\$2.4)	\$ 87.3
Realized - impairments	(182.3)	(26.5)	56.0	53.7	.8	(98.3)
Change in Unrealized	1,833.7	161.2	(712.2)	(448.8)	(6.6)	827.3
<u>Nine months ended September 30, 2008</u>						
Realized before impairments	\$ 7.8	(\$ 45.8)	\$ 9.6	\$ 10.0	\$1.8	(\$ 16.6)
Realized - impairments	(108.9)	(179.1)	22.9	91.5	3.0	(170.6)
Change in Unrealized	(1,137.2)	17.3	513.9	209.2	7.8	(389.0)

(\*) Primarily adjustments to deferred policy acquisition costs related to annuities.

Realized gains includes net gains of \$31.6 million and \$128.9 million in the third quarter and first nine months of 2009, respectively, from the mark-to-market of derivative MBS, primarily interest-only securities with interest rates

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

that float inversely with short-term rates. In the 2008 periods, realized gains included \$10 million in the third quarter and \$58.6 million for the first nine months from the mark-to-market of these securities. Gross realized gains and losses (excluding impairment writedowns and mark-to-market of derivatives) on available for sale fixed maturity and equity security investment transactions included in the Statement of Cash Flows consisted of the following (in millions):

	Nine months	ended
	<u>September</u>	<u>30,</u>
	<u>2009</u>	<u>2008</u>
Fixed maturities:		
Gross gains	\$67.9	\$32.9
Gross losses	(24.3)	(81.1)
Equity securities: Gross gains Gross losses	5.9 (20.7)	53.4 (98.9)
0.000 100000	(2011)	(0010)

E. <u>Derivatives</u> As discussed under "*Derivatives*" in Note A, AFG uses derivatives in certain areas of its operations. AFG's derivatives do not qualify for hedge accounting under GAAP; changes in the fair value of derivatives are included in earnings.

Certain securities held in AFG's investment portfolio, primarily interest-only MBS with interest rates that float inversely with short-term rates, are considered to contain embedded derivatives. AFG has elected to measure these securities (in their entirety) at fair value in its financial statements. These investments are part of AFG's overall investment strategy and represent a small component of AFG's overall investment portfolio.

AFG's indexed annuities, which represented 24% of annuity benefits accumulated at September 30, 2009, provide policyholders with a crediting rate tied, in part, to the performance of an existing stock market index. AFG attempts to mitigate the risk in the index-based component of these products through the purchase of call options on the appropriate index. AFG's strategy is designed so that an increase in the liabilities, due to an increase in the market index, will be generally offset by unrealized and realized gains on the call options purchased by AFG. Both the index-based component of the annuities and the related call options are considered derivatives.

As discussed under "*Reinsurance*" in Note A, certain reinsurance contracts in AFG's annuity and supplemental insurance business are considered to contain embedded derivatives.

The following derivatives are included in AFG's Balance Sheet at September 30, 2009 (in millions):

		<u> </u>	r Value
Derivative	Balance Sheet Line	<u>Asset</u>	<u>Liability</u>
Derivative MBS	Fixed maturities	\$247	\$ -
Indexed annuities			
(embedded derivative)	Annuity benefits accumulated	-	111
Equity index call options	Other investments	58	-
Reinsurance contracts			
(embedded derivative)	Other liabilities		4
		<u>\$305</u>	<u>\$115</u>

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

The following table summarizes the gain (loss) included in the Statement of Earnings for changes in the fair value of these derivatives for the third quarter and first nine months of 2009 (in millions):

	Statement of	Third	Nine
Derivative	<u>Earnings Line</u>	<u>Quarter</u>	<u>Months</u>
Derivative MBS	Realized gains	\$32	\$129
Indexed annuities			
(embedded derivative)	Annuity benefits	(11)	(23)
Equity index call options	Annuity benefits	19	17
Reinsurance contracts			
(embedded derivative)	Investment income	<u>(14</u> )	<u>(24</u> )
		<u>\$26</u>	<u>\$99</u>

F. <u>Amortizable Intangible Assets</u> Included in deferred policy acquisition costs in AFG's Balance Sheet are \$206.6 million and \$247.0 million at September 30, 2009, and December 31, 2008, respectively, representing the present value of future profits ("PVFP") related to acquisitions by AFG's annuity and supplemental insurance business. The PVFP amounts include adjustments related to unrealized gains and losses on securities and are net of \$140.5 million and \$118.5 million of accumulated amortization. Amortization of the PVFP was \$6.5 million in the third quarter and \$22.0 million during the first nine months of 2009 and \$6.5 million in the third quarter and \$22.8 million during the first nine months of 2008, respectively.

Included in other assets in AFG's Balance Sheet is \$62.6 million at September 30, 2009 and \$76.4 million at December 31, 2008, in amortizable intangible assets related to property and casualty insurance acquisitions, primarily the 2008 acquisitions of Marketform and Strategic Comp. These amounts are net of accumulated amortization of \$19.8 million and \$38.0 million, respectively. Amortization of these intangibles was \$6.6 million in the third quarter and \$19.1 million during the first nine months of 2009 compared to \$6.1 million in the third quarter and \$18.2 million during the first nine months of 2008.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

G. Long-Term Debt The carrying value of long-term debt consisted of the following (in millions):

	2003	
Direct obligations of AFG:		
9-7/8% Senior Notes due June 2019	\$350.0	\$ -
7-1/8% Senior Debentures due February 2034	115.0	115.0
7-1/8% Senior Debentures due April 2009	-	136.1
Borrowings under bank credit facility	45.0	465.0
Other	2.9	2.9
	<u>512.9</u>	719.0
Subsidiaries:		
Obligations of AAG Holding (guaranteed by AFG):		
7-1/2% Senior Debentures due November 2033	112.5	112.5
7-1/4% Senior Debentures due January 2034	86.3	86.3
Notes payable secured by real estate		
due 2009 through 2016	66.1	66.9
Secured borrowings (\$18.9 guaranteed by AFG)	54.4	-
National Interstate bank credit facility	15.0	15.0
American Premier Underwriters 10-7/8% Subordinated		
Notes due May 2011	7.9	7.9
Other	2.0	2.1
	344.2	290.7
Payable to Subsidiary Trusts:		
AAG Holding Variable Rate Subordinated Debentures		
due May 2033	20.0	20.0
	<u>\$877.1</u>	<u>\$1,029.7</u>

Scheduled principal payments on debt for the balance of 2009 and the subsequent five years were as follows: 2009 - \$3.1 million; 2010 - \$12.3 million; 2011 - \$65.1 million; 2012 - \$27.5 million; 2013 - \$19.9 million; and 2014 - \$1.6 million.

As shown below (in millions), the majority of AFG's long-term debt is unsecured obligations of the holding company and its subsidiaries:

	September 30,	December 31,
	2009	2008
Unsecured obligations	\$756.6	\$ 962.8
Obligations secured by real estate	66.1	66.9
Other secured borrowings	<u>54.4</u>	
	<u>\$877.1</u>	\$1,029.7

AFG can borrow up to \$500 million under its revolving credit facility, which expires in March 2011. Amounts borrowed bear interest at rates ranging from .5% to 1.25% (currently .75%) over LIBOR based on AFG's credit rating. At September 30, 2009, AFG had \$45 million in borrowings outstanding under the credit facility (interest rate of 1.0% at September 30, 2009).

In April 2009, AFG paid \$136.1 million to redeem its outstanding 7-1/8% Senior Notes at maturity. In June 2009, AFG issued \$350 million of 9-7/8% Senior Notes due 2019 and used the proceeds to repay borrowings under the credit facility. As a result of this issuance, AFG terminated its 364 day credit facility under which it could borrow up to \$120 million.

In the first nine months of 2009, AFG subsidiaries borrowed a total of \$59.2 million at interest rates ranging from 3.8% to 4.25% over LIBOR (weighted average interest rate of 4.36% at September 30, 2009). The loans require principal payments over the next four years.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

H. <u>Shareholders' Equity</u> AFG is authorized to issue 12.5 million shares of Voting Preferred Stock and 12.5 million shares of Nonvoting Preferred Stock, each without par value.

Accumulated Other Comprehensive Income (Loss), Net of Tax Comprehensive income (loss) is defined as all changes in Shareholders' Equity except those arising from transactions with shareholders. Comprehensive income (loss) includes net earnings and other comprehensive income (loss), which consists primarily of changes in net unrealized gains or losses on available for sale securities and foreign currency translation. The progression of the components of accumulated other comprehensive income (loss) follows (in millions):

Pretax	Foreign			Accumulated
Net Unrealized	Currency		Noncon-	0ther
Gains (Losses)	Translation	Тах	trolling	Comprehensive
on Securities	<u>Adjustment</u>	<u>Other (a) Effects</u>	<u>Interests</u>	<u>Income (Loss)</u>

<b>Balance at December 31, 2008</b> Cumulative effect of accounting change Unrealized holding gains on securities	(\$1,057.7) (26.9)	(\$18.7) -	(\$10.7) \$373.8 - 9.4	\$ 10.3 -	(\$703.0) (17.5)
arising during the period Realized losses included in net earnings	1,265.8 16.9	-	- (441.3) - (7.5)	(8.2) 1.6	816.3 11.0
Foreign currency translation gains Other	-	15.8	<u>.8</u> <u>(.2</u> )	(1.3)	14.5 6
Balance at September 30, 2009	<u>\$ 198.1</u> (b)	( <u>\$ 2.9</u> )	( <u>\$ 9.9</u> ) ( <u>\$ 65.8</u> )	<u>\$ 2.4</u>	<u>\$121.9</u> (b)
<b>Balance at December 31, 2007</b> Unrealized holding losses on securities	(\$ 30.9)	\$27.9	\$4.8 \$8.3	\$ 2.5	\$ 12.6
arising during the period Realized losses included in net earnings	(899.5) 293.5	-	- 310.7 - (101.5)	12.6 (4.8)	(576.2) 187.2
Foreign currency translation losses Other	-	(11.9)	.2	1.7	(10.2)
Balance at September 30, 2008	( <u>\$ 636.9</u> )	<u>\$16.0</u>	<u>\$ 5.0</u> <u>\$217.5</u>	\$12.0	( <u>\$386.4</u> )

(a) Net unrealized pension and other postretirement plan benefits.
 (b) Includes \$89.5 million in net pretax unrealized losses (\$58.2 million net of tax) related to securities for which only the credit portion of an other than temporary impairment has been recorded in earnings.

Stock Incentive Plans Under AFG's Stock Incentive Plan, employees of AFG and its subsidiaries are eligible to receive equity awards in the form of stock options, stock appreciation rights, restricted stock awards, restricted stock units and stock awards. In the first nine months of 2009, AFG issued 79,801 shares of restricted Common Stock and granted stock options for 1.2 million shares of Common Stock (at an average exercise price of \$19.10) under the Stock Incentive Plan.

AFG uses the Black-Scholes option pricing model to calculate the "fair value" of its option grants. Expected volatility is based on historical volatility over a period equal to the expected term. The expected term was estimated based on historical exercise patterns and post vesting cancellations. The fair value of options granted during 2009 was \$5.85 per share based on the following assumptions: expected dividend yield - 2.7%; expected volatility - 37%; expected term - 7.5 years; risk-free rate - 2.1%.

Total compensation expense related to stock incentive plans of AFG and its subsidiaries was as follows: third quarter of 2009 and 2008 - \$3.2 million and \$3.3 million, respectively; nine months of 2009 and 2008 - \$9.9 million and \$11.8 million, respectively. Stock-based compensation expense for the first nine months of 2008 includes \$2.0 million in first guarter non-deductible stock awards.

I. <u>Contingencies</u> There have been no significant changes to the matters discussed and referred to in Note L - "Contingencies" of AFG's 2008 Annual Report on Form 10-K covering property and casualty insurance reserves for claims related to

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### AMERICAN FINANCIAL GROUP, INC. 10-0

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

environmental exposures, asbestos and other mass tort claims as well as environmental and occupational injury and disease claims of former subsidiary railroad and manufacturing operations.

J. <u>Condensed Consolidating Information</u> AFG has guaranteed all of the outstanding debt of Great American Financial Resources, Inc. ("GAFRI") and GAFRI's wholly-owned subsidiary, AAG Holding Company, Inc. In addition, GAFRI guarantees AAG Holding's public debt. The AFG and GAFRI guarantees are full and unconditional and joint and several. Condensed consolidating financial statements for AFG are as follows:

#### CONDENSED CONSOLIDATING BALANCE SHEET

(In millions)

<u>September 30, 2009</u>	AFG	GAFRI	AAG <u>Holding</u>	All Other Subs	Consol. <u>Entries</u>	<u>Consolidated</u>
Assets:						
Cash and investments Recoverables from reinsurers and	\$ 69.1	\$ 20.8	\$.4	\$19,539.3	(\$ 1.6)	\$19,628.0
prepaid reinsurance premiums	-	-	-	3,980.9	-	3,980.9
Agents' balances and premiums receivable	-	-	-	798.9	-	798.9
Deferred policy acquisition costs	-	-	-	1,662.8	-	1,662.8
Other assets	15.6	5.8	6.2	1,635.5	120.0	1,783.1
Investment in subsidiaries and						
affiliates	4,273.2	1,429.8	1,514.4	695.8	<u>(7,913.2</u> )	
Total accosts	¢1 957 0	¢1 /EC /	¢1 E01 A	¢00 010 0	(\$7 701 0)	¢07 0E0 7

IULAT ASSELS	<u>\$4,001.8</u>	<u>\$1,430.4</u>	<u>φι,υζιιυ</u>	<u>φεο, στς, ε</u>	( <u>\$1,134.0</u> )	<u>921,000.1</u>
Liabilities and Equity:						
Unpaid losses, loss adjustment expenses						
and unearned premiums Annuity, life, accident and health	\$-	\$-	\$-	\$ 8,089.3	\$-	\$ 8,089.3
benefits and reserves Long-term debt Other liabilities	- 512.9 <u>175.4</u> 688.3	- .6 <u>20.1</u> 20.7	- 219.4 <u>110.4</u> 329.8	12,733.6 144.7 <u>2,212.9</u> 23,180.5	(1.6) (.5) <u>(165.6</u> ) (167.7)	12,732.0 877.1 <u>2,353.2</u> 24,051.6
Total shareholders' equity Noncontrolling interests Total liabilities and equity	3,669.6  <u>\$4,357.9</u>	1,435.7 	1,191.2 	5,000.2 <u>132.5</u> <u>\$28,313.2</u>	(7,627.1)  ( <u>\$7,794.8</u> )	3,669.6 <u>132.5</u> <u>\$27,853.7</u>
<u>December 31, 2008</u>						
Assets:						
Cash and investments Recoverables from reinsurers and	\$ 188.5	\$ 20.4	\$-	\$16,663.7	(\$ 2.1)	\$16,870.5
prepaid reinsurance premiums Agents' balances and premiums receivable Deferred policy acquisition costs Other assets Investment in subsidiaries and	- - - 11.6	- - 6.0	6.1	4,301.7 629.7 2,343.1 2,084.3	- - 174.5	4,301.7 629.7 2,343.1 2,282.5
affiliates Total assets	<u>3,131.6</u> \$3,331.7	<u>812.8</u> \$ 839.2	<u>900.4</u> \$ 906.5	<u>711.8</u> <u>\$26,734.3</u>	<u>(5,556.6</u> ) ( <u>\$5,384.2</u> )	<u>-</u> <u>\$26,427.5</u>
Liabilities and Equity:						
Unpaid losses, loss adjustment expenses						
and unearned premiums Annuity, life, accident and health	\$-	\$-	\$-	\$ 8,462.1	\$-	\$ 8,462.1
benefits and reserves Long-term debt Other liabilities	719.0 <u>122.7</u> 841.7	.7 <u>21.8</u> 22.5	- 219.4 <u>110.8</u> 330.2	12,194.2 91.0 <u>1,945.7</u> 22,693.0	(1.7) (.4) <u>(59.4</u> ) (61.5)	12,192.5 1,029.7 <u>2,141.6</u> 23,825.9
Total shareholders' equity Noncontrolling interests Total liabilities and equity	2,490.0  \$3,331.7	816.7 	576.3 	3,929.7 <u>111.6</u> <u>\$26,734.3</u>	(5,322.7)  ( <u>\$5,384.2</u> )	2,490.0 <u>111.6</u> \$26,427.5

# AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

## CONDENSED CONSOLIDATING STATEMENT OF EARNINGS

### (In millions)

FOR THE THREE MONTHS ENDED			AAG	All Other	Consol.	
SEPTEMBER 30, 2009	AFG	GAFRI	<u>Holding</u>	Subs	<u>Entries</u>	<u>Consolidated</u>
Income:						
Property and casualty insurance premiums Life, accident and health premiums Realized gains (losses) Investment and other income Equity in earnings of subsidiaries	\$ - .1 3.6 <u>225.7</u> 229.4	\$ - (6.2) 8.1 <u>30.8</u> 32.7	\$ - - - - <u>41.1</u> 41.1	\$ 621.4 111.6 9.8 350.0 - 1,092.8	\$ - .1 (5.8) <u>(297.6)</u> (303.3)	\$ 621.4 111.6 3.8 355.9 - 1,092.7
Costs and Expenses:						
Insurance benefits and expenses Interest charges on borrowed money Other expenses	- 14.4 <u>16.2</u> <u>30.6</u>	- 	- 6.4 <u>1.6</u> <u>8.0</u>	750.7 3.2 <u>99.1</u> 853.0	- (5.5) <u>(.3)</u> ( <u>5.8</u> )	750.7 18.5 <u>120.8</u> 890.0
Operating earnings before income taxes Provision (credit) for income taxes	198.8 71.6	28.5 <u>8.3</u>	33.1 <u>9.9</u>	239.8 79.9	(297.5) <u>(98.1</u> )	202.7 71.6
Net earnings, including noncontrolling						
interests Less: Net earnings attributable to	127.2	20.2	23.2	159.9	(199.4)	131.1

noncontrolling interests				(3.9)		(3.9)
Net Earnings Attributable to Shareholders	<u>\$127.2</u>	<u>\$ 20.2</u>	<u>\$ 23.2</u>	<u>\$ 156.0</u>	( <u>\$199.4</u> )	<u>\$ 127.2</u>

FOR THE THREE MONTHS ENDED			AAG	All Other	Consol.	
<u>SEPTEMBER 30, 2008</u>	AFG	GAFRI	<u>Holding</u>	Subs	<u>Entries</u>	<u>Consolidated</u>
Income:						
Property and casualty insurance premiums	\$ -	\$ -	\$ -	\$ 850.6	\$-	\$ 850.6
Life, accident and health premiums	-	-	-	109.3	-	109.3
Realized gains (losses)	.7	-	-	(153.4)	2.6	(150.1)
Investment and other income	1.6	2.4	-	361.5	(5.4)	360.1
Equity in earnings of subsidiaries	50.3	<u>(47.6</u> )	<u>(43.0</u> )		40.3	
	52.6	(45.2)	(43.0)	1,168.0	37.5	1,169.9
Costs and Expenses:						
Insurance benefits and expenses	-	-	-	1,005.9	-	1,005.9
Interest charges on borrowed money	12.5	-	6.5	3.2	(5.9)	16.3
Other expenses	9.7	3.7	1.9	104.3	<u>.1</u>	119.7
	22.2	3.7	8.4	<u>1,113.4</u>	<u>(5.8</u> )	1,141.9
Annakian annaisea hafan isaan haar	00.4	(40.0)		54.0	40.0	00.0
Operating earnings before income taxes Provision (credit) for income taxes	30.4	(48.9)	(51.4)	54.6	43.3	28.0 9.5
Provision (create) for income taxes	9.5	<u>(18.7</u> )	<u>(14.7</u> )	23.7	9.7	9.5
Net earnings, including						
noncontrolling interests	20.9	(30.2)	(36.7)	30.9	33.6	18.5
Less: Net loss attributable to						
noncontrolling interests				2.4		2.4
Net Earnings (Loss) Attributable to						
Shareholders	<u>\$ 20.9</u>	( <u>\$30.2</u> )	( <u>\$36.7</u> )	<u>\$ 33.3</u>	<u>\$ 33.6</u>	<u>\$ 20.9</u>

# AMERICAN FINANCIAL GROUP, INC. 10-Q

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

### CONDENSED CONSOLIDATING STATEMENT OF EARNINGS

### (In millions)

FOR THE NINE MONTHS ENDED			AAG	All Other	Consol.	
SEPTEMBER 30, 2009	AFG	GAFRI	<u>Holding</u>	Subs	<u>Entries</u>	<u>Consolidated</u>
Income:						
Income.						
Property and casualty insurance premiums	\$ -	\$ -	\$ -	\$1,808.8	\$ -	\$1,808.8
Life, accident and health premiums	-	-	-	330.5	-	330.5
Realized gains (losses)	.1	(6.2)	-	(16.3)	.5	(21.9)
Investment and other income	2.1	7.6	-	1,084.5	(17.1)	1,077.1
Equity in earnings of subsidiaries	629.3	60.6	94.4		<u>(784.3</u> )	
	631.5	62.0	94.4	3,207.5	(800.9)	3,194.5
Costs and Expenses:						
Insurance benefits and expenses	-	-	-	2,216.1	-	2,216.1
Interest charges on borrowed money	35.4	.1	19.2	10.2	(17.0)	47.9
Other expenses	34.0	12.5	4.0	304.1	(.8)	353.8
	69.4	12.6	23.2	2,530.4	(17.8)	2,617.8
					(700	
Operating earnings before income taxes	562.1	49.4	71.2	677.1	(783.1)	576.7
Provision (credit) for income taxes	203.8	14.1	21.1	233.0	<u>(268.2</u> )	203.8

Net earnings, including noncontrolling

interests Less: Net earnings attributable to	358.3	35.3	50.1	444.1	(514.9)	372.9
noncontrolling interests				<u>(14.6</u> )		(14.6)
Net Earnings Attributable to						
Shareholders	<u>\$358.3</u>	<u>\$35.3</u>	<u>\$50.1</u>	<u>\$429.5</u>	( <u>\$514.9</u> )	<u>\$ 358.3</u>

FOR THE NINE MONTHS ENDED			AAG	All Other	Consol.	
SEPTEMBER 30, 2008	AFG	GAFRI	<u>Holding</u>	Subs	<u>Entries</u>	<u>Consolidated</u>
Income:						
Property and casualty insurance premiums Life, accident and health premiums Realized gains (losses) Investment and other income Equity in earnings (loss) of subsidiaries	\$ - (2.5) (.3) <u>322.0</u> 319.2	\$ - - 9.2 <u>(51.2</u> ) (42.0)	\$ - - - ( <u>32.7</u> ) (32.7)	\$2,104.4 325.9 (293.5) 1,068.8 - - 3,205.6	\$ - 2.5 (25.6) <u>(238.1</u> ) (261.2)	\$2,104.4 325.9 (293.5) 1,052.1 - - 3,188.9
Costs and Expenses:						
Insurance benefits and expenses Interest charges on borrowed money Other expenses	- 45.3 <u>25.3</u> 70.6	- .1 <u>14.1</u> _14.2	22.3 <u>4.5</u> 26.8	2,527.1 11.1 <u>312.4</u> <u>2,850.6</u>	- (26.5) <u>(.8)</u> (27.3)	2,527.1 52.3 <u>355.5</u> 2,934.9
Operating earnings (loss) before income taxes Provision (credit) for income taxes	248.6 91.4	(56.2) <u>(20.8</u> )	(59.5) <u>(17.8</u> )	355.0 <u>131.0</u>	(233.9) <u>(92.4</u> )	254.0 91.4
Net earnings (loss), including						
noncontrolling interests Less: Net earnings attributable to	157.2	(35.4)	(41.7)	224.0	(141.5)	162.6
noncontrolling interests	<u> </u>			(5.4)		(5.4)
Net Earnings (Loss) Attributable to						
Shareholders	<u>\$157.2</u>	( <u>\$35.4</u> )	( <u>\$41.7</u> )	<u>\$ 218.6</u>	( <u>\$141.5</u> )	<u>\$ 157.2</u>

## AMERICAN FINANCIAL GROUP, INC. 10-Q

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

# (In millions)

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009	AFG	_GAFRI	AAG <u>Holding</u>	All Other Subs	Consol. <u>Entries</u>	<u>Consolidated</u>
Operating Activities:						
Net earnings, including						
noncontrolling interests Adjustments:	\$358.3	\$ 35.3	\$ 50.1	\$ 444.1	(\$514.9)	\$ 372.9
Equity in net earnings						
of subsidiaries Dividends from subsidiaries Other adjustments, net Net cash provided by (used in)	(406.7) 284.5 <u>14.8</u>	(43.2) 2.8 <u>2.2</u>	(65.7) - ( <u>3.5</u> )		515.6 (287.3) (.7)	- - <u>388.2</u>
operating activities	250.9	<u>(2.9</u> )	<u>(19.1</u> )	819.5	<u>(287.3</u> )	761.1

### Investing Activities:

Purchase of investments, property and						
equipment	(8.7)	-	-	(3,305.5)	-	(3,314.2)

Purchase of subsidiaries Capital contributions to subsidiaries Maturities and redemptions of fixed	- (129.6)	- (118.5)	- (98.0)	(5.0) -	- 346.1	(5.0) -
maturity investments Sale of investments, property and	.3	-	-	1,387.5	-	1,387.8
equipment Other, net Net cash provided by (used in)	8.2	.7	-	1,537.6 (21.0)	-	1,546.5 (20.3)
investing activities	<u>(129.8</u> )	<u>(117.1</u> )	<u>(98.0</u> )	(406.4)	346.1	(405.2)
Financing Activities:						
Annuity receipts Annuity surrenders, benefits and	-	-	-	1,092.3	-	1,092.3
withdrawals Net transfers to variable annuity assets Additional long-term borrowings Reductions of long-term debt Issuances of Common Stock Capital contribution from parent Cash dividends paid Other, net Net cash provided by (used in) financing activities	467.2 (676.3) 11.9 - (44.9) -	- (.1) - 128.0 - - - -	- - - 117.5 - - 117.5	(986.2) (7.0) 59.2 (5.6) .7 100.6 (287.3) <u>(96.5</u> ) (129.8)	- - (346.1) 287.3 	(986.2) (7.0) (7.0) (526.4) (682.0) (12.6) (44.9) (96.5) (185.3)
Net increase (decrease) in cash and cash						
<b>equivalents</b> Cash and cash equivalents at beginning	(121.0)	7.9	. 4	283.3	-	170.6
of period	160.2	1.7		1,102.1		1,264.0
Cash and cash equivalents at end of period	<u>\$ 39.2</u>	<u>\$ 9.6</u>	<u>\$.4</u>	<u>\$1,385.4</u>	<u>\$ -</u>	<u>\$1,434.6</u>
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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

## (In millions)

FOR THE NINE MONTHS ENDED			AAG	All Other	Consol.	
SEPTEMBER 30, 2008	AFG	GAFRI	<u>Holding</u>	Subs	Entries	<u>Consolidated</u>
Operating Activities:						
Net earnings (loss), including						
noncontrolling interests Adjustments:	\$157.2	(\$ 35.4)	(\$ 41.7)	\$ 224.0	(\$141.5)	\$ 162.6
Equity in net (earnings) loss of						
subsidiaries Dividends from subsidiaries Other adjustments, net	(204.7) 263.0 <u>7.8</u>	28.8 .3 <u>(11.2</u> )	24.1 72.5 <u>3.0</u>	- - 713.3	151.8 (335.8) <u>(10.3</u> )	- - 702.6
Net cash provided by (used in)						
operating activities	223.3	<u>(17.5</u> )	57.9	937.3	<u>(335.8</u> )	865.2
Investing Activities:						
Purchase of investments, property and						
equipment Purchase of subsidiaries	(4.5)	(43.8)	-	(5,124.6) (112.2)	-	(5,172.9) (112.2)
Capital contribution to subsidiaries Maturities and redemptions of fixed	(210.2)	(111.6)	(100.0)	-	421.8	-
maturity investments Sale of investments, property and	.1	5.8	-	1,548.7	(20.0)	1,534.6
equipment	4.7	37.9	-	2,970.8	-	3,013.4
Other, net Net cash provided by (used in)	<u>(2.5</u> )	<u>(1.5</u> )		81.2		77.2
investing activities	<u>(212.4</u> )	<u>(113.2</u> )	<u>(100.0</u> )	(636.1)	401.8	<u>(659.9</u> )
Financing Activities:						

Annuity receipts	-	-	-	1,275.9	-	1,275.9
Annuity surrenders, benefits and						

withdrawals	-	-	-	(1,049.9)	-	(1,049.9)
Net transfers from variable annuity assets	-	-	-	39.6	-	39.6
Additional long-term borrowings	585.0	-	-	15.0	-	600.0
Reductions of long-term debt	(519.9)	(.1)	(69.5)	(15.4)	20.0	(584.9)
Issuances of Common Stock	19.5	-	-	1.1	-	20.6
Capital contribution from parent	-	135.0	111.6	175.2	(421.8)	-
Repurchases of Common Stock	(47.4)	-	-	-	-	(47.4)
Cash dividends paid	(37.2)	-	-	(335.8)	335.8	(37.2)
Other, net			-	<u>(44.3</u> )		(44.3)
Net cash provided by (used in)						
financing activities		134.9	42.1	61.4	(66.0)	172.4
Net increase (decrease) in cash and						
cash equivalents	10.9	4.2	-	362.6	-	377.7
Cash and cash equivalents at beginning						
of period	15.6	2.6		797.7		815.9
Cash and cash equivalents at end of period	<u>\$ 26.5</u>	<u>\$ 6.8</u>	<u>\$ -</u>	<u>\$1,160.3</u>	<u>\$ -</u>	<u>\$1,193.6</u>

K. Subsequent Event In October 2009, AFG recorded an after-tax gain of approximately \$50 million on the sale (through an initial public offering) of a portion of its investment in Verisk Analytics, Inc. AFG continues to own approximately 6.7 million shares (cost basis of approximately \$24 million) of Verisk Class B common shares that are convertible into Class A shares on a share-for-share basis after the expiration of certain holding periods.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

ITEM 2

Management's Discussion and Analysis

of Financial Condition and Results of Operations

### **INDEX TO MD&A**

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#### FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. Some of the forward-looking statements can be identified by the use of words such as "anticipates", "believes", "expects", "estimates", "intends", "plans", "seeks", "could", "may" "should", "will" or the negative version of those words or other comparable terminology. Such forwardlooking statements include statements relating to: expectations concerning market and other conditions and their effect on future premiums, revenues, earnings and investment activities; recoverability of asset values; expected losses and the adequacy of reserves for asbestos, environmental pollution and mass tort claims; rate changes; and improved loss experience.

Actual results and/or financial condition could differ materially from those contained in or implied by such forward-looking statements for a variety of reasons including but not limited to:

- changes in financial, political and economic conditions, including changes in interest rates and extended economic recessions or expansions;
- performance of securities markets;
- our ability to estimate accurately the likelihood, magnitude and timing of any losses in connection with investments in the non-agency residential mortgage market;
  new legislation or declines in credit quality or credit ratings that could have a material impact on the valuation of securities in our investment portfolio;
  the availability of capital;

- regulatory actions (including changes in statutory accounting rules); changes in legal environment affecting AFG or its customers;
   tax law and accounting changes;
- levels of natural catastrophes, terrorist activities (including any nuclear, biological, chemical or radiological events), incidents of war and other major losses; development of insurance loss reserves and establishment of other reserves, particularly with respect to amounts associated
- with asbestos and environmental claims;
- availability of reinsurance and ability of reinsurers to pay their obligations;
   the unpredictability of possible future litigation;

- trends in persistency, mortality and morbidity;
  competitive pressures, including the ability to obtain adequate rates; and
  changes in AFG's credit ratings or the financial strength ratings assigned by major ratings agencies to our operating subsidiaries.

The forward-looking statements herein are made only as of the date of this report. The Company assumes no obligation to publicly update any forward-looking statements.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

### of Financial Condition and Results of Operations - Continued

#### **OVERVIEW**

#### **Financial Condition**

AFG is organized as a holding company with almost all of its operations being conducted by subsidiaries. AFG, however, has continuing cash needs for administrative expenses, the payment of principal and interest on borrowings, shareholder dividends, and taxes. Therefore, certain analyses are best done on a parent only basis while others are best done on a total enterprise basis. In addition, because most of its businesses are financial in nature, AFG does not prepare its consolidated financial statements using a current-noncurrent format. Consequently, certain traditional ratios and financial analysis tests are not meaningful.

#### **Results of Operations**

Through the operations of its subsidiaries, AFG is engaged primarily in property and casualty insurance, focusing on specialized commercial products for businesses and in the sale of traditional fixed, indexed and variable annuities and a variety of supplemental insurance products.

Net earnings attributable to AFG's shareholders for the third quarter and first nine months of 2009 were \$127 million (\$1.09 per share, diluted) and \$358 million (\$3.07 per share, diluted), respectively, compared to \$21 million (\$.18 per share, diluted) and \$157 million (\$1.34 per share, diluted) reported in the same periods of 2008. The improved results reflect lower realized losses on investments (including other than temporary impairments), higher investment income and improved underwriting results in the property and casualty insurance operations.

#### **CRITICAL ACCOUNTING POLICIES**

Significant accounting policies are summarized in Note A to the financial statements. The preparation of financial statements requires management to make estimates and assumptions that can have a significant effect on amounts reported in the financial statements. As more information becomes known, these estimates and assumptions change and thus impact amounts reported in the future. The areas where management believes the degree of judgment required to determine amounts recorded in the financial statements make accounting policies critical are as follows:

- the establishment of insurance reserves, especially asbestos and environmental-related reserves,
- the recoverability of reinsurance,
- the recoverability of deferred acquisition costs,
- the establishment of asbestos and environmental reserves of former railroad and manufacturing operations, and
- the valuation of investments, including the determination of "other-than-temporary" impairments.

For a discussion of these policies, see Management's Discussion and Analysis - "Critical Accounting Policies" in AFG's 2008 Form 10-K.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

#### LIQUIDITY AND CAPITAL RESOURCES

**<u>Ratios</u>** AFG's debt to total capital ratio on a consolidated basis is shown below (dollars in millions).

	September 30,	<u>December 31,</u>
	2009	<u>2008</u> <u>2007</u>
Long-term debt	\$ 877	\$1,030  \$ 937
Total capital (*)	4,693	4,351 4,108
Ratio of debt to total capital:		
Including debt secured by real estate	18.7%	23.7% 22.8%
Excluding debt secured by real estate	17.5%	22.5% 21.5%

(\*) Includes long-term debt, noncontrolling interests and shareholders' equity (excluding unrealized gains (losses) related to fixed maturity investments).

AFG's ratio of earnings to fixed charges, including annuity benefits as a fixed charge, was 2.52 for the nine months ended September 30, 2009 and 1.63 for the entire year of 2008. Excluding annuity benefits, this ratio was 10.89 and 4.75, respectively. Although the ratio excluding interest on annuities is not required or encouraged to be disclosed under Securities and Exchange Commission rules, it is presented because interest credited to annuity policyholder accounts is not always considered a borrowing cost for an insurance company.

#### Sources of Funds

**Parent Holding Company Liquidity** Management believes AFG has sufficient resources to meet its liquidity requirements. If funds generated from operations, including dividends, tax payments and borrowings from subsidiaries, are insufficient to meet fixed charges in any period, AFG would be required to utilize parent company cash and marketable securities or to generate cash through borrowings, sales of other assets, or similar transactions.

AFG retired the \$136 million of 7-1/8% Senior Debentures at maturity in April 2009, using cash on hand. In June 2009, AFG issued \$350 million of 9-7/8% Senior Notes due 2019. As a result of this issuance, AFG terminated its 364 day credit facility under which it could borrow up to \$120 million and voided its intercompany credit facility with a subsidiary under which it could borrow up to \$50 million.

AFG can borrow up to \$500 million under its revolving credit facility, which expires in 2011. AFG had \$45 million in borrowings outstanding under this agreement at September 30, 2009, bearing interest at a rate of 1.0%.

Under tax allocation agreements with AFG, its 80%-owned U.S. subsidiaries generally pay taxes to (or recover taxes from) AFG based on each subsidiary's contribution to amounts due under AFG's consolidated tax return.

**Subsidiary Liquidity** In December 2007, National Interstate, a 53%-owned property and casualty insurance subsidiary, entered into a five-year unsecured credit agreement under which it can borrow up to \$75 million, subject to certain conditions. Amounts borrowed bear interest at rates ranging from .45% to .9% (currently .65%) over LIBOR based on National Interstate's credit rating.

Great American Life Insurance Company ("GALIC"), a wholly-owned annuity and supplemental insurance subsidiary, became a member of the Federal Home Loan Bank

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

of Cincinnati ("FHLB") in the third quarter of 2009. The FHLB makes loans and provides other banking services to member institutions. Members are required to purchase stock in the FHLB in addition to maintaining collateral deposits that back any funds borrowed. GALIC's \$14.5 million investment in FHLB capital stock at September 30, 2009, is included in investment in equity securities. Membership in the FHLB will provide the annuity and supplemental insurance operations with a substantial additional source of liquidity.

The liquidity requirements of AFG's insurance subsidiaries relate primarily to the liabilities associated with their products as well as operating costs and expenses, payments of dividends and taxes to AFG and contributions of capital to their subsidiaries. Historically, cash flows from premiums and investment income have provided more than sufficient funds to meet these requirements without requiring a sale of investments or contributions from AFG. Funds received in excess of cash requirements are generally invested in additional marketable securities. In addition, the insurance subsidiaries generally hold a significant amount of highly liquid, short-term investments.

The excess cash flow of AFG's property and casualty group allows it to extend the duration of its investment portfolio somewhat beyond that of its claim reserves.

In the annuity business, where profitability is largely dependent on earning a "spread" between invested assets and annuity liabilities, the duration of investments is generally maintained close to that of liabilities. With declining rates, AFG receives some protection (from spread compression) due to the ability to lower crediting rates, subject to guaranteed minimums. In a rising interest rate environment, significant protection from withdrawals exists in the form of temporary and permanent surrender charges on AFG's annuity products.

AFG believes its insurance subsidiaries maintain sufficient liquidity to pay claims and benefits and operating expenses. In addition, these subsidiaries have sufficient capital to meet commitments in the event of unforeseen events such as reserve deficiencies, inadequate premium rates or reinsurer insolvencies. Nonetheless, changes in statutory accounting rules, significant declines in the fair value of the insurance subsidiaries' investment portfolios or significant ratings downgrades on these investments, could create a need for additional capital.

<u>Investments</u> AFG's investment portfolio at September 30, 2009, contained \$16.4 billion in "Fixed maturities" classified as available for sale and \$457 million in "Equity securities," all carried at fair value with unrealized gains and losses included in a separate component of shareholders' equity on an after-tax basis.

Fair values for AFG's portfolio are determined by AFG's internal investment professionals using data from nationally recognized pricing services as well as non-binding broker quotes. Fair values of equity securities are generally based on closing prices obtained from the pricing services. For mortgage-backed securities ("MBS"), which comprise approximately one-third of AFG's fixed maturities, prices for each security are generally obtained from both pricing services and broker quotes. For the other two-thirds, approximately [95%] are priced using a pricing service and the balance is priced internally or by using non-binding broker quotes. When prices obtained for the same security vary, AFG's investment professionals select the price they believe is most indicative of an exit price.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

The pricing services use a variety of observable inputs to estimate fair value of fixed maturities that do not trade on a daily basis. Based upon information provided by the pricing services, these inputs include, but are not limited to, recent reported trades, benchmark yields, issuer spreads, bids or offers, reference data, and measures of volatility. Included in the pricing of MBS are estimates of the rate of future prepayments and defaults of principal over the remaining life of the underlying collateral. Due to the lack of transparency in the process that brokers use to develop prices, valuations that are based on brokers' prices are classified as Level 3 in the GAAP hierarchy unless the price can be corroborated, for example, by comparison to similar securities priced using observable inputs.

Valuation techniques utilized by pricing services and prices obtained from external sources are reviewed by AFG's internal investment professionals who are familiar with the securities being priced and the markets in which they trade to ensure the fair value determination is representative of an exit price. To validate the appropriateness of the prices obtained, these investment managers consider widely published indices (as benchmarks), changes in interest rates, general economic conditions and the credit quality of the specific issuers. Prices obtained from a broker or pricing service are adjusted only in cases where they are deemed not to be representative of an appropriate exit price (fewer than 1% of the securities).

Increasing turmoil in the global financial markets caused credit spreads (the difference in rates between U.S. government bonds and other fixed maturities) to widen significantly during 2008. These wider spreads, as well as a lack of liquidity and the collapse of several financial institutions, were the primary cause of AFG's pretax net unrealized loss on fixed maturities rising from \$47 million at December 31, 2007, to \$2.0 billion at March 31, 2009. The impact of improving market conditions on the fair value of AFG's portfolio subsequent to March 31, 2009, reduced the pretax net unrealized loss to \$78 million at September 30, 2009.

In general, the fair value of AFG's fixed maturity investments is inversely correlated to changes in interest rates. The following table demonstrates the sensitivity of such fair values to reasonably likely changes in interest rates by illustrating the estimated effect on AFG's fixed maturity portfolio that an immediate increase of 100 basis points in the interest rate yield curve would have at September 30, 2009 (dollars in millions). Increases or decreases from the 100 basis points illustrated would be approximately proportional.

Fair value of fixed maturity portfolio	\$1	6,745
Pretax impact on fair value of 100 bps		
increase in interest rates	\$	754
Pretax impact as % of total fixed maturity portfolio		4.5%

Approximately 92% of the fixed maturities held by AFG at September 30, 2009, were rated "investment grade" (credit rating of AAA to BBB) by nationally recognized rating agencies. Investment grade securities generally bear lower yields and lower degrees of risk than those that are unrated and noninvestment grade. Management believes that the high quality investment portfolio should generate a stable and predictable investment return.

AFG's \$5.4 billion investment in MBS represented approximately one-third of its fixed maturities at September 30, 2009. MBS are subject to significant prepayment risk due to the fact that, in periods of declining interest rates, mortgages may be repaid more rapidly than scheduled as borrowers refinance higher rate mortgages to take advantage of lower rates.

#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

Summarized information for AFG's MBS (including those classified as trading) at September 30, 2009, is shown (in millions) in the table below. Agency-backed securities are those issued by a U.S. government-backed agency; Alt-A mortgages are those with risk profiles between prime and subprime. The Alt-A securities, the majority of which are backed by fixed-rate mortgages, have an average life of approximately five years. The subprime securities have an average life of approximately four years; substantially all are collateralized by fixed-rate mortgages.

					% Rated
	Amortized		Fair Value as	Unrealized	Investment
<u>Collateral type</u> Residential:	<u>    Cost</u>	<u>Fair Value</u>	<u>% of Cost</u>	<u>Gain (Loss)</u>	<u> </u>
Agency-backed	\$ 725	\$ 754	104%	\$ 29	100%
Non-agency prime	2,269	2,147	95	(122)	90
Alt-A	993	862	87	(131)	64
Subprime	391	314	80	(77)	69
Other	31	28	90	(3)	48
Commercial	<u>1,292</u>	<u>1,265</u>	98	<u>(27</u> )	100
	<u>\$5,701</u>	<u>\$5,370</u>	94%	( <u>\$331</u> )	88%

Issuers will sometimes purchase monoline insurance to "wrap" or enhance the credit of a security issuance in order to benefit from better market execution. At September 30, 2009, AFG owned approximately \$1.0 billion of fixed maturity securities wrapped by monoline insurers. Since many of these issuers have ratings equal or superior to the insurer, credit was enhanced in only \$355 million of the securities insured. FSA International provided 57% of the credit enhancement and National Public Finance Guarantee Corporation provided 34%. AFG's direct investment in monoline credit insurers was approximately \$13 million at September 30, 2009. None of the insured subprime securities carries an explicit underlying rating. Management does not believe the risk of loss on the securities without underlying credit ratings is material to AFG's financial condition.

The table below summarizes (in millions) AFG's investments where credit was enhanced by monoline insurers at September 30, 2009.

	Weighted Average Rating					
	With		Fair	Unrealized		
	<u>Insurance</u>	<u>Underlying</u>	<u>Value</u>	<u>Gain/(Loss)</u>		
Insured Securities						
With underlying ratings	AA	A+	\$300	\$51		
Without underlying ratings	AA-	Not Rated	55	<u>(1</u> )		
Total	AA		<u>\$355</u>	<u>\$50</u>		

The weighted average credit rating was calculated by assigning numerical values to the ratings categories and weighting the result by securities' fair value.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

Summarized information for the unrealized gains and losses recorded in AFG's Balance Sheet at September 30, 2009, is shown in the following table (dollars in millions). Approximately \$483 million of available for sale "Fixed maturities" and \$67 million of "Equity securities" had no unrealized gains or losses at September 30, 2009.

	Securities	Securities
	With	With
	Unrealized	Unrealized
	Gains	Losses
<u>Available for Sale Fixed Maturities</u>		
Fair value of securities	\$10,568	\$5,371
Amortized cost of securities	\$ 9,975	\$6,042
Gross unrealized gain (loss)	\$ 593	(\$ 671)
Fair value as % of amortized cost	106%	89%
Number of security positions	2,318	1,136
Number individually exceeding		
\$2 million gain or loss	26	71
Concentration of gains (losses) by type or		
industry (exceeding 5% of unrealized):		
Mortgage-backed securities	\$ 121	(\$ 452)
Banks, savings and credit institutions	40	(93)

Insurance companies States and municipalities Gas and electric services Percentage rated investment grade	21 53 96 97%		(34) (8) (7) 81%
Equity Securities			
Fair value of securities	\$ 336	\$	54
Cost of securities	\$ 104	\$	68
Gross unrealized gain (loss)	\$ 232(*)	(\$	14)
Fair value as % of cost	322%		80%
Number of security positions	59		29
Number individually exceeding			
\$2 million gain or loss	5		1

<sup>(\*)</sup> Includes \$203 million on AFG's investment in Verisk Analytics, Inc. See Note K - "Subsequent Event."

The table below sets forth the scheduled maturities of AFG's available for sale fixed maturity securities at September 30, 2009, based on their fair values. Asset-backed securities and other securities with sinking funds are reported at average maturity. Actual maturities may differ from contractual maturities because certain securities may be called or prepaid by the issuers.

	Securities With	Securities With
	Unrealized	Unrealized
	Gains	Losses
<u>Maturity</u>		
One year or less	4%	1%
After one year through five years	34	21
After five years through ten years	37	20
After ten years	5	5
	80	47
Mortgage-backed securities (average		
life of approximately five years)	<u>_20</u> <u>100</u> %	<u>   53</u> <u>100</u> %

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### Management's Discussion and Analysis

### of Financial Condition and Results of Operations - Continued

The table below (dollars in millions) summarizes the unrealized gains and losses on fixed maturity securities by dollar amount.

			Fair
	Aggregate	Aggregate	Value as
	Fair	Unrealized	% of Cost
	Value	<u>Gain (Loss)</u>	Basis
Fixed Maturities at September 30, 2009			
Securities with unrealized gains:			
Exceeding \$500,000 (332 issues) \$500,000 or less (1,986 issues)	\$ 3,817 <u>6,751</u> <u>\$10,568</u>	\$ 341 	110% 104 106%
Securities with unrealized losses:			
Exceeding \$500,000 (401 issues) \$500,000 or less (735 issues)	\$ 2,847 <u>2,524</u> <u>\$ 5,371</u>	(\$ 557) <u>(114)</u> ( <u>\$ 671</u> )	84% 96 89%

The following table summarizes (dollars in millions) the unrealized loss for all securities with unrealized losses by issuer quality and length of time those securities have been in an unrealized loss position.

Fair		
Value as	Aggregate	Aggregate
% of Cost	Unrealized	Fair
Basis	Loss	Value

**F** = 4 ...

Losses at September 30, 2009			
Investment grade fixed maturities with losses for:			
Less than one year (169 issues) One year or longer (579 issues)	\$ 692 <u>3,682</u> <u>\$4,374</u>	(\$ 30) <u>(392</u> ) ( <u>\$422</u> )	96% 91 91%
Non-investment grade fixed maturities with losses for:			
Less than one year (93 issues) One year or longer (295 issues)	\$ 212 <u>785</u> \$ 997	(\$ 44) <u>(205</u> ) ( <u>\$249</u> )	83% 79 80%
Common equity securities with losses for:			
Less than one year (8 issues) One year or longer (none)	\$ 2 	\$ - - <del>\$ -</del>	93% - 93%
Perpetual preferred equity securities with losses for:			
Less than one year (3 issues) One year or longer (18 issues)	\$ 7 <u>45</u> <u>\$ 52</u>	(\$ 2) _( <u>12</u> ) ( <u>\$ 14</u> )	79% 79 79%

When a decline in the value of a specific investment is considered to be "other than temporary," a provision for impairment is charged to earnings (accounted for as a realized loss) and the cost basis of that investment is reduced by the amount of the charge. The determination of whether unrealized losses are "other than temporary" requires judgment based on subjective as well as objective factors. See Note D to the financial statements.

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

### of Financial Condition and Results of Operations - Continued

Based on its analysis, management believes (i) AFG will recover its cost basis in the securities with unrealized losses and (ii) that AFG has the ability and intent to hold the securities until they recover in value. Although AFG has the ability to continue holding its investments with unrealized losses, its intent to hold them may change due to deterioration in the issuers' creditworthiness, decisions to lessen exposure to a particular issuer or industry, asset/liability management decisions, market movements, changes in views about appropriate asset allocation or the desire to offset taxable realized gains. Should AFG's ability or intent change with regard to a particular security, a charge for impairment would likely be required. While it is not possible to accurately predict if or when a specific security will become impaired, charges for other than temporary impairment could be material to results of operations in future periods. Significant declines in the fair value of AFG's investment portfoli o could have a significant adverse effect on AFG's liquidity.

<u>Uncertainties</u> Management believes that the areas posing the greatest risk of material loss are the adequacy of its insurance reserves and contingencies arising out of its former railroad and manufacturing operations. *See Management's Discussion and Analysis - "Uncertainties" in AFG's 2008 Form 10-K.* 

Asbestos and Environmental Reserve Study During the second quarter of 2009, AFG completed the previously announced comprehensive study of its asbestos and environmental ("A&E") exposures relating to the run-off operations of its property and casualty group and exposures related to former railroad and manufacturing operations and sites. The study resulted in minor adjustments to A&E reserves.

#### **RESULTS OF OPERATIONS**

<u>General</u> Results of operations as shown in the accompanying financial statements are prepared in accordance with U.S. generally accepted accounting principles ("GAAP").

AFG reported operating earnings before income taxes of \$203 million for the third quarter of 2009 compared to \$28 million for the 2008 third quarter. Results for the third quarter of 2009 include (i) \$9 million in realized gains on securities, compared to realized losses of \$150 million in the third quarter of 2008, (ii) a \$36 million improvement in Specialty property and casualty underwriting results, and (iii) a \$17 million increase in investment income.

Nine month pretax operating earnings increased \$323 million in 2009 compared to 2008 reflecting (i) a \$277 million decrease in realized losses on securities, (ii) an increase of \$79 million in investment income, and (iii) a \$58 million improvement in Specialty property and casualty underwriting results.

**Property and Casualty Insurance - Underwriting** AFG reports its Specialty insurance business in the following sub-segments: (i) Property and transportation, (ii) Specialty casualty, (iii) Specialty financial and (iv) California workers' compensation.

Performance measures such as underwriting profit or loss and related combined ratios are often used by property and casualty insurers to help users of their financial statements better understand the company's performance. See *Note B - "Segments of Operations"* for the detail of AFG's operating profit by significant business segment.

### AMERICAN FINANCIAL GROUP, INC. 10-Q

### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

Underwriting profitability is measured by the combined ratio, which is a sum of the ratios of losses, loss adjustment expenses, underwriting expenses and policyholder dividends to premiums. A combined ratio under 100% indicates an underwriting profit. The combined ratio does not reflect investment income, other income or federal income taxes.

Premiums and combined ratios for AFG's property and casualty insurance operations were as follows (dollars in millions):

	Three months ended		Nine mont	Nine months ended	
	Septem	<u>per 30, </u>	<u>Septemb</u>	<u>er 30, </u>	
	<u>2009</u>	2008	<u>2009</u>	2008	
<u>Gross Written Premiums (GAAP)</u>					
Property and transportation	\$ 864	\$1,079	\$1,541	\$1,822	
Specialty casualty	311	323	935	983	
Specialty financial	137	158	409	448	
California workers' compensation	57	67	154	189	
Other		<u>(1</u> )	<u>(2</u> )	<u>(2</u> )	
	<u>\$1,369</u>	<u>\$1,626</u>	<u>\$3,037</u>	<u>\$3,440</u>	
<u>Net Written Premiums (GAAP)</u>					
Property and transportation	\$ 236	\$ 536	\$ 662	\$1,044	
Specialty casualty	200	210	597	636	
Specialty financial	116	132	349	371	
California workers' compensation	50	60	134	172	
Other	18	22	52	56	
	<u>\$ 620</u>	<u>\$ 960</u>	<u>\$1,794</u>	<u>\$2,279</u>	
<u>Combined Ratios (GAAP)</u>					
Property and transportation	80.6%	97.4%	82.1%	93.0%	
Specialty casualty	84.8	76.6	80.8	76.6	
Specialty financial	77.3	101.6	75.2	94.6	
California workers' compensation	105.5	79.7	101.8	78.3	
Total Specialty	82.7	91.5	81.9	87.4	
Aggregate (including					
discontinued lines)	82.7%	91.3%	82.2%	87.7%	
<u>Favorable (Unfavorable) Prior Year</u>					
<u>Development</u>					
Property and transportation	\$8	\$17	\$ 47	\$ 55	
Specialty casualty	18	27	74	88	
Specialty financial	36	1	78	12	
California workers' compensation	7	8	17	24	
Other specialty	8	4	<u> </u>	13	
	77	57	222	192	
Other (including					
discontinued lines)	<u>(1</u> )	1	<u>(6</u> )	<u>(8</u> )	
	<u>\$76</u>	<u>\$58</u>	<u>\$216</u>	<u>\$184</u>	

The overall decreases in gross and net written premiums in the third quarter and first nine months of 2009 were the result of soft market conditions, decreases in commodity prices in the crop operations and a decision to further reduce near-coastal property exposures. In addition, higher premium cessions under a crop reinsurance agreement contributed to lower net written premiums. Excluding crop, net written premiums decreased approximately 11% in the third quarter and

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

9% in the first nine months of 2009 compared to the same periods of 2008. Overall average renewal rates in the first nine months of 2009 were up slightly when compared with the same period of last year.

The specialty insurance operations generated underwriting profits of \$108 million and \$326 million in the third quarter and first nine months of 2009, respectively, compared to \$72 million and \$268 million for the same periods of 2008. Specialty financial results for the third quarter and first nine months of 2009 include \$30 million and \$69 million, respectively, in favorable reserve development related to the run-off automobile residual value insurance ("RVI") operations. The absence of large catastrophe losses during 2009 also contributed to the improved results. Losses from catastrophes totaled \$3 million in the third quarter and \$16 million in the first nine months of 2009 compared to \$38 million and \$65 million, respectively, for the comparable 2008 periods.

Property and transportation gross and net written premiums for the 2009 third quarter and first nine months reflect volume reductions and soft market conditions in the property and inland marine, transportation and equine operations as well as lower commodity prices in the crop operations. Net written premiums were also impacted by an increase in crop business ceded under a reinsurance agreement. Excluding crop, 2009 net written premiums for this group decreased 15% and 11% for the quarter and first nine months of 2009, respectively, when compared to the 2008 periods. This group reported an underwriting profit of \$46 million in the 2009 third quarter, \$34 million higher than the 2008 third quarter. The combined ratio for the quarter improved more than 16 points over the 2008 quarter as a result of higher underwriting profits in the crop operations and lower catastrophe losses in the property and inland marine operations. Strong crop yields and favorable commodity price tr ends contributed to the results in the crop operations. This, along with lower catastrophe losses in the property and inland marine group, helped to produce an 11 point decrease in the combined ratio of this group during the 2009 nine month period. Results for the third quarter and first nine months of 2008 include \$30 million (7 points) and \$54 million (6 points), respectively, of catastrophe losses. The 2009 catastrophe results were negligible. Favorable reserve development in the Property and transportation group in the first nine months of 2009 and 2008 is due primarily to lower than expected loss frequency in crop and ocean marine products and lower severity in farm losses.

**Specialty casualty** gross and net written premiums declined for the third quarter and first nine months of 2009 due primarily to lower general liability premiums resulting from the softening in the homebuilders market and strong competition in the excess and surplus lines. These declines were partially offset by additional premium growth from Marketform, a majority-owned Lloyd's insurer that was acquired in January 2008 and has served as a platform to expand overseas distribution in several product lines. This group reported an underwriting profit of \$30 million in the 2009 third quarter, \$17 million lower than the third quarter of 2008. Improved underwriting results in the excess and surplus lines, general liability, and targeted markets operations, primarily as a result of lower levels of favorable reserve development in 2009. Most of the businesses in this group continued to generat e excellent underwriting profit margins but at a lower level due to reduced premiums. Marketform is finalizing the evaluation and closing of claims incurred prior to AFG's acquisition; preliminary information suggests that there will be additional unfavorable

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

development in the reserves of its Italian medical malpractice business. Such development is not expected to be material to AFG's net earnings for the year. Favorable reserve development in the Specialty casualty group in both the 2009 and 2008 periods reflects lower severity on claims in general liability and directors and officers liability as well as lower than expected frequency in the program business (leisure camps, fairs and festivals, and sports and leisure) business.

*Specialty financial* gross and net written premiums were lower for the third quarter and first nine months of 2009 due to decreased demand in the automotive

lines of business partially offset by premium growth in the financial institutions and fidelity and crime businesses. This group reported underwriting income of \$29 million for the third quarter of 2009, compared to a loss of \$2 million for the same period a year ago. Favorable trends in used car sales

prices resulted in approximately \$30 million of underwriting profit in the run-off RVI operations. The remaining RVI reserves relate primarily to Canadian leases that terminate through the end of 2010. Improved profitability in the financial institutions operations was more than offset by lower underwriting profits in the lease and loan operations. Year to date underwriting income for the Specialty financial group was \$96 million, up from \$20 million in the comparable 2008 period. The favorable reserve development in the Specialty financial group in the first nine months of 2009 relates to lower than expected frequency and severity in the RVI operations and lower loss severity in AFG's fidelity and crime products. The favorable development during the first nine months of 2008 relates primarily to lower loss severity in fidelity and crime products.

**California workers' compensation** gross and net written premiums decreased for the third quarter and first nine months of 2009 due to the rate reductions in traditional workers' compensation business in California and reductions in employer payrolls. Renewal rates for the California workers' compensation business were up slightly through the first nine months of 2009, however, renewal rates improved 6% during the 2009 third quarter. Additionally, the Workers' Compensation Insurance Rating Bureau has recommended an increase of 22.8% in pure premium rates, effective January 1, 2010. This recommendation is based on 2009 loss experience and anticipated loss costs stemming from recent court decisions surrounding the permanent disability rating schedule and is subject to administrative review. This group posted underwriting losses of \$2 million in both the 2009 third quarter and first nine month periods, compared to profits of \$10&n bsp;million and \$34 million in the same 2008 periods. Combined ratios increased primarily as a result of the competitive pricing environment in California. Favorable reserve development in California workers' compensation reflects the continued impact of the reform legislation passed in 2003 and 2004, although at lower levels in the 2009 periods than in 2008.

<u>Annuity and Supplemental Insurance Operations</u> Operating earnings before income taxes of the annuity and supplemental insurance segment declined 5% from the comparable 2008 quarter primarily due to the supplemental insurance operations. Nine month pretax results for the annuity and supplemental insurance segment were 6% higher than the same 2008 period as improved profitability in the annuity operations more than offset lower earnings in the supplemental insurance operations.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

Statutory Annuity Premiums The following table summarizes AFG's annuity sales (in millions):

	Three mont	hs ended	Nine months ended		
	Septemb	<u>oer 30, </u>	Septe	<u>mber 30, </u>	
	<u>2009</u>	2008	<u>2009</u>	<u>2008</u>	
403(b) Fixed and Indexed Annuities:					
First Year	\$ 14	\$ 10	\$ 49	\$ 34	
Renewal	29	36	104	121	
Single Sum	31	41	103	101	
Subtotal	74	87	256	256	
Non-403(b) Indexed Annuities	108	142	282	442	
Non-403(b) Fixed Annuities	87	99	198	250	
Bank Fixed Annuities	137	138	288	291	
Variable Annuities	17	20	68	64	
Total Annuity Premiums	<u>\$423</u>	<u>\$486</u>	<u>\$1,092</u>	<u>\$1,303</u>	

The decrease in annuity premiums for the third quarter and first nine months of 2009 compared to the same periods in 2008 reflects lower sales of indexed and traditional fixed annuities in the non-403(b) single premium market. This reduction in premium is consistent with management's expectations and reflects AFG's disciplined pricing in this difficult economy.

<u>Life, Accident and Health Premiums and Benefits</u> The following table summarizes AFG's life, accident and health premiums and benefits as shown in the Consolidated Statement of Earnings (in millions):

	Three month	hs ended	Nine month	s ended
	<u>September 30,</u>		<u>Septembe</u>	<u>r 30, </u>
	2009	<u>2008</u>	<u>2009</u>	2008
<u>Premiums</u>				
Supplemental insurance operations				
First year	\$ 23	\$ 21	\$ 63	\$ 61

82	81	247	242
7	7	21	23
<u>\$112</u>	<u>\$109</u>	<u>\$331</u>	<u>\$326</u>
\$77	\$ 70	\$236	\$217
10	11	32	37
<u>\$ 87</u>	<u>\$ 81</u>	<u>\$268</u>	<u>\$254</u>
	<u>7</u> <u>\$112</u> \$ 77 <u>10</u>	7     7       \$112     \$109       \$ 77     \$ 70       _10     _11	7       7       21         \$112       \$109       \$331         \$ 77       \$ 70       \$236         10       11       32

The increase in supplemental insurance benefits in the third quarter and first nine months of 2009 compared to 2008 is due primarily to significantly less favorable results in AFG's long-term care business.

In the third quarter of 2009, management made a decision to cease new sales of long-term care insurance by the end of 2009. Renewal premiums will be accepted until policies lapse.

**Investment Income** The \$17 million and \$79 million increase in investment income for the third quarter and first nine months of 2009, respectively, compared to the same periods in 2008 was due primarily to higher yields on certain fixed maturity investments. Investment income includes \$32 million and \$100 million in the third quarter and first nine months of 2009 and \$17 million and \$47 million in the third quarter and first nine months of 2008 of interest income earned on derivative MBS, primarily non-agency interest-only securities with interest rates that float inversely with short-term rates.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

The amortized cost of AFG's portfolio of non-agency residential MBS decreased \$442 million during the first nine months of 2009 due primarily to paydowns. As these securities continue to pay down, management expects to reinvest the proceeds principally in high quality corporate bonds placing downward pressure on AFG's investment portfolio yield.

<u>Realized Gains (Losses) on Securities</u> Net realized gains (losses) on securities consisted of the following (in millions):

	Three mont	hs ended	Nine month	is ended
	<u>Septemb</u>	<u>September 30,</u>		<u>er 30, </u>
	<u>2009</u>	<u>2008</u>	<u>2009</u>	<u>2008</u>
Realized gains (losses) before				
impairments:				
Disposals	\$10	(\$ 65)	\$ 32	(\$ 95)
Change in the fair value				
of derivatives	29	11	124	56
Adjustments to annuity deferred				
policy acquisition costs and				
related items	<u>(4</u> )	12	<u>(20</u> )	<u>    11</u>
	_35	<u>(42</u> )	136	<u>(28</u> )
Impairment charges:				
Securities	(36)	(118)	(209)	(288)
Adjustments to annuity deferred				
policy acquisition costs and				
related items	10	<u>   10</u>	56	22
	<u>(26</u> )	<u>(108</u> )	<u>(153</u> )	<u>(266</u> )
	<u>\$ 9</u>	( <u>\$150</u> )	( <u>\$ 17</u> )	( <u>\$294</u> )

nine months of 2008 from the mark-to-market of derivative MBS, primarily interest-only securities with interest rates that float inversely with short-term rates. See Note E "*Derivatives.*"

Approximately \$182 million and \$109 million of the impairment charges in the first nine months of 2009 and 2008 related to fixed maturity investments, primarily corporate bonds and MBS. In the first nine months of 2008, \$179 million of the impairment charges were attributable to equity investments, primarily in financial institutions, including \$47 million for National City Corporation.

<u>Realized Losses on Subsidiaries</u> In the third quarter of 2009, AFG recorded an estimated pretax loss of \$2.4 million related to the October 2009 sale of a subsidiary that represented less than 1% of AFG's 2009 assets and revenues. Realized losses on subsidiaries for 2009 also includes a \$2.6 million impairment charge to write off the goodwill associated with an annuity and supplemental insurance agency subsidiary. A review for impairment was prompted by a decrease in estimated future earnings from this agency. Fair value of the agency was estimated using the present value of expected future cash flows.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### Management's Discussion and Analysis

### of Financial Condition and Results of Operations - Continued

<u>Real Estate Operations</u> AFG's subsidiaries are engaged in a variety of real estate operations including hotels, marinas, apartments and office buildings; they also own several parcels of land. Revenues and expenses of these operations, including gains and losses on disposal, are included in AFG's Statement of Earnings as shown below (in millions).

	Three months	ended	Nine months	ended
	<u>September</u>	<u>30, </u>	<u>September</u>	<u>30,</u>
	2009	<u>2008</u>	<u>2009</u>	<u>2008</u>
Other income	\$15	\$18	\$45	\$59
Other operating and general expenses	16	17	45	49

Income from real estate operations includes net pretax gains on the sale of real estate assets of \$6 million in the second quarter of 2008.

<u>Other Income</u> The \$22 million and \$54 million decreases in other income for the third quarter and first nine months of 2009, respectively, compared to the 2008 periods reflect a decline in income from AFG's warranty business, lower income from real estate operations and lower fee income in certain other businesses.

<u>Annuity Benefits</u> Annuity benefits reflect amounts accrued on annuity policyholders' funds accumulated. On deferred annuities (annuities in the accumulation phase), interest is generally credited to policyholders' accounts at their current stated interest rates. Furthermore, for "two-tier" deferred annuities (annuities under which a higher interest amount can be earned if a policy is annuitized rather than surrendered), additional reserves are accrued for (i) persistency and premium bonuses and (ii) excess benefits expected to be paid for future deaths and annuitizations. The \$11 million and \$36 million increase in annuity benefits for the third quarter and first nine months of 2009, respectively, compared to the 2008 periods reflects the impact of changes in interest rates on the fair value of the embedded derivatives related to the indexed annuity business, as well as growth in the annuity business.

Changes in investment yields, crediting rates, actual surrender, death and annuitization experience or modifications in actuarial assumptions can affect these additional reserves and could result in charges (or credits) to earnings in the period the projections are modified.

<u>Annuity and Supplemental Insurance Acquisition Expenses</u> Annuity and supplemental insurance acquisition expenses include amortization of annuity, supplemental insurance and life business deferred policy acquisition costs ("DPAC") as well as a portion of commissions on sales of insurance products. Annuity and supplemental insurance acquisition expenses also include amortization of the present value of future profits of businesses acquired ("PVFP"). The \$8 million and \$5 million decrease in annuity and supplemental insurance acquisition expenses for the third quarter and first nine months of 2009, respectively, compared to the 2008 periods reflects the impact of improved stock market performance on variable annuities and lower interest rates on the indexed annuity business.

The vast majority of the annuity and supplemental insurance group's DPAC asset relates to its fixed annuity, variable annuity and life insurance lines of business. Unanticipated spread compression, decreases in the stock market, adverse mortality experience and higher than expected lapse rates could lead to write-offs of DPAC or PVFP in the future. If the current interest rate environment persists through the end of the year, the Company may be required to write off DPAC related to its fixed annuity business. Any such write-off is not expected to have a material impact on AFG's net earnings for the year.

Management's Discussion and Analysis

#### of Financial Condition and Results of Operations - Continued

Interest Charges on Borrowed Money Interest expense increased \$2 million (13%) for the third quarter of 2009 compared to 2008 as the impact of the June 2009 issuance of \$350 million in 9-7/8% Senior Notes more than offset the effect of lower average indebtedness and lower interest rates on floating rate borrowings. The proceeds from the issuance of the Senior Notes were used to pay down AFG's floating rate (1.0% at September 30, 2009) bank line that matures in 2011. This offering provides AFG with additional financial flexibility and liquidity, although at a higher rate of interest than available under the floating rate bank line. For the nine month period, interest expense decreased \$4 million (8%) compared to the 2008 period as lower interest rates on floating rate borrowings more than offset the impact of the June 2009 issuance of Senior Notes.

#### **Recent Accounting Standards**

New accounting standards implemented in 2009, are discussed in *Note A - Accounting Policies* under the following subheadings.

Accounting Standard	Note A Reference
Interim Disclosures about Fair Value of Financial Instruments	Fair Value Measurements
Recognition and Presentation of Other-Than-Temporary Impairments	Investments
Effective Date of FASB Statement on Fair Value Measurements	Fair Value Measurements
Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly	Fair Value Measurements
Noncontrolling Interests in Consolidated Financial Statements	Basis of Presentation
Disclosures about Derivative Instruments and Hedging Activities	Derivatives
Subsequent Events	Basis of Presentation

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#### AMERICAN FINANCIAL GROUP, INC. 10-Q

#### ITEM 3

#### Quantitative and Qualitative Disclosure of Market Risk

As of September 30, 2009, there were no material changes to the information provided in Item 7A -"Quantitative and Qualitative Disclosure of Market Risk" of AFG's 2008 Form 10-K.

#### ITEM 4

#### **Controls and Procedures**

AFG's management, with participation of its Co-Chief Executive Officers and its principal financial officer, has evaluated AFG's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15) as of the end of the period covered by this report. Based on that evaluation, AFG's Co-CEOs and principal financial officer concluded that the controls and procedures are effective. There have been no changes in AFG's internal control over financial reporting during the third fiscal quarter of 2009 that materially affected, or are reasonably likely to materially affect, AFG's internal control over financial reporting.

In the ordinary course of business, AFG and its subsidiaries routinely enhance their information systems by either upgrading current systems or implementing new systems. There has been no change in AFG's business processes and procedures during the third fiscal quarter of 2009 that has materially

affected, or is reasonably likely to materially affect, AFG's internal controls over financial reporting.

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### AMERICAN FINANCIAL GROUP, INC. 10-Q

### PART II

#### OTHER INFORMATION

### ITEM 2

### Unregistered Sales of Equity Securities and Use of Proceeds

**Issuer Purchases of Equity Securities** Under AFG's shareholder-approved Stock Option Plan, 175,530 shares of AFG Common Stock were exchanged at \$24.81 per share in connection with the exercise of stock options in July 2009.

Additional Stock Buyback Authorization On November 5, 2009, the Board of Directors authorized the repurchase of up to an additional 5 million shares of the Company's outstanding common stock. This authorization is in addition to the 1.25 million shares remaining at September 30, 2009 from the Board's previous repurchase program authorized in August 2007. Between October 28, 2009 and November 5, 2009, AFG repurchased 877,000 shares at an average price of \$24.91 per share. AFG may repurchase additional shares by means of open market purchases and privately negotiated transactions at prevailing market prices.

#### ITEM 6

#### **Exhibits**

Number Exhibit Description

- <u>12</u> Computation of ratios of earnings to fixed charges.
- <u>31(a)</u> Certification of the Co-Chief Executive Officer pursuant to section 302(a) of the Sarbanes-Oxley Act of 2002.
- <u>31(b)</u> Certification of the Co-Chief Executive Officer pursuant to section 302(a) of the Sarbanes-Oxley Act of 2002.
- <u>31(c)</u> Certification of the Chief Financial Officer pursuant to section 302(a) of the Sarbanes-Oxley Act of 2002.
- <u>32</u> Certification of the Co-Chief Executive Officers and Chief Financial Officer pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

#### <u>Signature</u>

Pursuant to the requirements of the Securities Exchange Act of 1934, American Financial Group, Inc. has duly caused this Report to be signed on its behalf by the undersigned duly authorized.

American Financial Group, Inc.

November 6, 2009

BY: s/Keith A. Jensen

Keith A. Jensen
Senior Vice President
(principal financial and
 accounting officer)

# AMERCIAN FINANCIAL GROUP, INC. AND SUBSIDIARIES

## **EXHIBIT 12 - COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES**

# (Dollars in Millions)

	Nine Months Ended September 30, 2009	Year Ended December 31, 2008
	<i>ii</i>	/
Pretax earnings attributable to shareholders Net earnings attributable to noncontrolling	\$562.1	\$311.7
interests in subsidiaries having fixed charges	14.6	4.2
Less undistributed equity in losses of investee	1.6	1.7
Fixed charges:		
Interest on annuities	323.1	418.0
Interest expense	47.9	69.9
Debt discount and expense	.8	1.6
Portion of rentals representing interest	9.9	13.2
EARNINGS	<u>\$960.0</u>	<u>\$820.3</u>
Fixed charges:		
Interest on annuities	\$323.1	\$418.0
Interest expense	47.9	69.9
Debt discount and expense	.8	1.6
Portion of rentals representing interest	9.9	13.2
FIXED CHARGES	\$381.7	\$502.7
		<del>,</del>
Ratio of Earnings to Fixed Charges	2.52	1.63
Ratto of Latinings to Fixed charges	2.52	<u>1.03</u>
Earnings in Excess of Fixed Charges	<u>\$578.3</u>	<u>\$317.6</u>

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### EXHIBIT 31(a)

### SARBANES-OXLEY SECTION 302(a) CERTIFICATIONS

I, Carl H. Lindner III, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of American Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 6, 2009

BY: <u>s/Carl H. Lindner III</u> Carl H. Lindner III Co-Chief Executive Officer (principal executive officer)

### EXHIBIT 31(b)

### SARBANES-OXLEY SECTION 302(a) CERTIFICATIONS

### I, S. Craig Lindner, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of American Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 6, 2009

BY: <u>s/S. Craig Lindner</u> S. Craig Lindner Co-Chief Executive Officer (principal executive officer)

### EXHIBIT 31(c)

### SARBANES-OXLEY SECTION 302(a) CERTIFICATIONS - CONTINUED

- I, Keith A. Jensen, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of American Financial Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 6, 2009

BY: <u>s/Keith A. Jensen</u> Keith A. Jensen Senior Vice President (principal financial and accounting officer)

#### **EXHIBIT 32**

### CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002

In connection with the filing with the Securities and Exchange Commission of the Quarterly Report of American Financial Group, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2009 (the "Report"), the undersigned officers of the Company, certify, pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that to the best of their knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

<u>November 6, 2009</u> Date BY: s/S. Craig Lindner S. Craig Lindner Co-Chief Executive Officer

<u>November 6, 2009</u> Date BY: s/Carl H. Lindner III Carl H. Lindner III Co-Chief Executive Officer

<u>November 6, 2009</u> Date BY: s/Keith A. Jensen Keith A. Jensen Senior Vice President (principal financial and accounting officer)

A signed original of this written statement will be retained by the Registrant and furnished to the Securities and Exchange Commission or its staff upon request.

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